Appendix 1

Entrepreneur Fund

Ministry of Entrepreneur Development

SCHEME	OBJECTIVE	TARGET	AMOUNT
Tabung Ekonomi Kumpulan Usaha Niaga (TEKUN)	Offer additional capital for small enterprises in order to increase their competency and competitiveness.	Bumiputra in Malaysia who must have license or permit to start business with capital not less than 10% of project cost.	Scheme TEKUN offered; Scheme 26 weeks RM1000-RM5000 Scheme 52 weeks RM1000-RM5000 Scheme 78 weeks RM3000-RM5000
Pembiayaan Perniagaan MARA	Provide simple equity and loan facility in order to help Bumiputra to start and accomplish their projects.	Priority will be given to enterprises selected to be the vendor or sub-vendor in program organized by government or large companies in the private sector.	Maximum amount RM5 million. Interest Rate: 7% p.a.
Skim Modal Asas (SMA)	Provide subsidy for Bumiputra in order to increase the number of Bumiputra entrepreneur and increase the standard of small and medium enterprise.	All small and medium enterprises in Malaysia, which Bumiputra hold 70% of shareholder equity with modal below RM100,000 and not above RM5 million. Priority will be given to companies that have been selected by large companies to be their vendor or sub-vendor to join the government or private sectors' projects.	Amount: RM5 million Interest Rate: 7% p.a.
Tabung Pembangunan ASEAN Jepun (AJDF)	For development of small and medium enterprises in manufacturing, agricultural and tourism in Malaysia. It main focus is to invite more private sector's investment in these industries.	Small and medium enterprises in manufacturing, agricultural and tourism sector in Malaysia.	Amount: 75% of the project cost or maximum of RM 5 million. Interest Rate : 6.5% p.a. Financing Period : 15 years

Program Promosi Industri kecil dan Sederhana (SMIPP)	Encourage and improve the development of small and medium enterprises in manufacturing and selected service industry.	All manufacturing industry. Priority will be given to industry based on metal, wood, food, tourism and selected service sector.	Amount: 75% of the project cost or maximum RM5 million. Interest Rate: 7% p.a. Financing period: 15 years
Scheme Pembiayaan Francais	Help franchise entrepreneur to get loan through selected financial institution.	Malaysian who have registered their business with capital or share not more than RM1.5 million and have clean record with financial institution.	
Pelaburan Ekuiti Perbadanan National Berhad (PNS)	To improve and increase the number of Bumiputra entrepreneurs through financial assistance in small and medium enterprises.	Entrepreneur must between 35-55 year old, contribute at least 20% of the capital and must be expert and experience in certain industry.	Amount:- Investment in partnership: RM3 million to RM15 million per project Investment in RM5 million to RM20 million per project Investment in mezanin companies: Maximum RM 20 million Financing Period: 2-5 years Investment in franchise: RM1 million to RM5 million
Skim Pembiayaan Pusat-Negeri (SPPN)	Increase the number of Bumiputra entrepreneur in small and medium enterprises. Develop and improve the culture of entrepreneurship in the range of UMB.	Bumiputra between 21-55 year old Allocation: RM12 million	Amount: RM50,000 to RM 1 million Coupon rate: 6% p.a. Financing Period: 5 years
Skim Galakan Usahasama	To gather the hard work between Bumiputra and non-Bumiputra.	Companies which 100% hold by Bumiputra. Priority will be given to small and medium enterprises that provide infrastructure, electric supply and manufacturing companies. Allocation: RM700 million	Amount: RM200,000 / 80% of equity purchasing price and project cost. Interest Rate: 2% + Basic Loan Rate (BLR)

Skim Usahawan Siswazah (SUS)	Provide knowledge and experience to graduate and encourage them to become entrepreneur.	Graduate from Diploma and Degree in local and foreign country who interested to become entrepreneur, have capital about 10% for BPIMB and 50% for PNS.	Amount: RM20,000-RM250,000 – BPIMB RM50,000-RM200,000 – PNS Financing Period: 7 years for BPIMB 5 years for PNS
Skim Jaminan Usahawan Kecil (SJUK)	To assist the potential small enterprise to get credit range from RM10,000 to RmM50,000.	Companies owned by Malaysian and registered under Company Act 1965 and Corporation Act 1993. Have only one loan under CGC scheme.	Amount: RM10,000 minimum to RM50,000 maximum. Interest Rate: 1.5% + Basic Loan Rate Financing Period: 5 years
Skim Jaminan Laluan Terus (SJLT)	a. Under the current practice, the Corporation's schemes are accessible or provided to SMIs indirectly via the financial institutions (F1). The loan guarantee application is evaluated and decided by the F1 before being submitted to the Corporation for guarantee. b. However, under DAGS, SMIs shall have access to the loan guarantee by directly approaching the Corporation. In short, the role played by the F1 and the Corporation shall be interchanged whereby the Corporation shall evaluate and approve the loan	Manufacturing sectors:- 1. Paid-up capital / shareholder's funds between RM50,000 and RM2.5 million. 2. Malaysian-owned and controlled private limited companies registered under the companies Act, 1965.	a. Loan amount ranging between RM50,000 - RM500,000. b. Fixed / Term Loan and / or Overdraft, or any other form of financing as determined by the Corportion Maximum tenure of 5 years. Lending Rate: 1% + BLR on monthly rest a. Guarantee fee: a flat rate of 1.5% p.a. b. Processing fee: RM200 as payable for successful applicant.

	guarantee application, whilst the F1 shall provide the funding for the loan and prepare the necessary loan documentation's (including Letter of Offer, Loan Agreement and security documents)		
Ministry of Finance			
Tabung Industry Perfileman, Drama & Penyiaran (TIP)	To upgrade the quality of broadcasting, to enrich the country culture and to display Asian value.		
Tabung Penerbitan	To assist the potential publisher to achieve 'full house publisher'. 1. To stabilize the marketing and distribution system for publishers. 2. To assist the potential and quality entrepreneur to enter the publishing industry.	Allocation: RM20 million	Amount: RM50,000 to RM500,000 Interest Rate: 5.5% p.a. Financing Period: 10 years
Ministry of Agriculture			
Skim Pembiayaan Masyarakat Perdagangan & Perindustrian Bumiputra (MPPB)	Encourage the forming of Bumiputra enterprise in agriculture sector especially in food production except rubber, palm oil, tobacco, cocoa, pepper, beverages and vegetable oils.	Sdn. Bhd.'s companies with RM100,000 capital	Amount: Minimum RM10,000 Maximum RM3 million 60% - 90% of project cost Interest Rate: 4% p.a. (margin – 2.5%) Financing Period: mature at 17 Dec 2008
Skim Pembiayaan Mekanisasi & Automasi Pertanian (MAP)	Used machine in process and market agriculture product except rubber, palm oil, tobacco, cocoa,	Target group: Cultivator organisation, fisherman organisation, member of PPK & PNK and others which	Amount: individual / partnership Minimum RM2000 Maximum RM300,000

	black pepper, wood beverages and vegetable oils.	determined by agencies / Jabatan / BPM / Kementerian Pertanian. Allocation: RM5 million	Companies & Koop & PN & PPK:- Minimum RM5000 Maximum RM2 million 70% - 100% of project cost Interest Rate: 4% p.a. (margin 2.5%) Financing Period: mature at 17 Dec 2008
Ministry of International & Industry (MITI)			
Technology Licencing	Technology acquisition through licensing to enhance the design and production of new and existing products and processes.	• Procurement of technology as outlined in the PIA 1986 and other strategic industries; and • Procurement of technical assistance through technology licensing.	The fund provides a partial grant of up to a maximum of the cost involved in the initial payment of licensing fees.
Acquisition of Patent Rights, Prototypes and Design	To facilitate the transfer of technology to local companies, enabling the development of new processes and products.	• Procurement of patents/manufacturing rights and registered design; and • Procurement of prototypes and its related technology transfer to facilitate the physical development of new products.	The fund provides a partial grant of up to a maximum of 70% of the total costs involved in the acquisition of patent rights, prototypes and design.
Placement of Malaysians In Foreign Technology Institutes	To expose Malaysians and upgrade their knowledge technology development in foreign technology companies.	Job Attachment/On-the-Job-Training	• The fund provides a partial grant of up to a maximum of 50% of the total cost or RM30,000, whichever is lower for each person, subject to a maximum of 3 persons per project and the duration not exceeding 3 months. Funding includes

			the cost of air travel (economy class), accommodation and daily allowance. • Funding is not provided for training in affiliated or subsidiary companies overseas.
Expert Sourcing Programme	To assist firms to engage foreign technical experts and consultants in upgrading their products and processes.	Sourcing for foreign experts to advise and assist in upgrading the technical competency of firms, in terms of product and processes improvement.	The fund provides a partial grant of up to a maximum of 50% of the total cost or RM 30,000, whichever is lower, for sourcing and bringing experts by firms to advise and assist in upgrading the technical competency of firms. The grant will cover costs which includes payment of professional fees, airfare (economy class) and local accommodation.
Information Dissemination Seminar/ Workshops	To assist the Industry Associations and Chambers Commerce to engage foreign expert advise in upgrading the current technological capability of its member companies.	Organising technical workshops/seminars by Industry Associations in relevant areas of technology.	The fund provides a partial grant of up to a maximum of RM50,000 to Industry Associations or Chambers of Commerce in the country to organise technical workshops/seminars for its members. The grant will cover costs which includes payments of professional fees, airfare (economy class) and local accommodation.
Software Technology	To promote and enhance the use of IT to upgrade manufacturing processes and product.	i. Company must be locally incorporated and has at least 51% Malaysian equity/ownership	To be capped at 50% of the total Licensing fees involved i. For Source Code acquisition,

		equity/ownership ii. Collaboration between software companies and R&D companies/Research Institutes/Universities can also apply	funding will be to a maximum of no more than 50% or RM2 million, whichever is lower.
Tabung Penyusunan Semula Industry (IAF)	Encourage the rearrangement of specific industry sector in order to upgrade their competitiveness.	Industry qualified for IAF loan: wood, machine, textile and palm oil processing industry.	Amount: RM100,000 – RM10 million Interest Rate: 7.75% Financing Period: 8 years
Skim Pinjaman Mudah Untuk Modenisasi dan Automasi IKS	Provide lending convenience for IKS companies to purchase machine and equipment.	All IKS companies with share less than RM2.5 million and registered under Company Act 1965. Allocation: RM70 million	Amount: Maximum RM1 million Interest Rate: 4% p.a. Financing period: 10 years
Skim Pinjaman Mudah Untuk Peningkatan Kualiti IKS (SPM)	1. At first provide lending convenience only to IKS Bumiputra companies in food and furniture industry. In 1994, open for all sectors. 2. Upgrade the quality and productivity of IKS Bumiputra in term of new technology of machine and equipment	All IKS Bumiputra companies, which registered under Company Act 1965 and with capital less than RM2.5 million. Allocation: RM60 million	Amount: Maximum RM1 million Interest Rate: 4% p.a. Financing Period: 10 years
Skim Perancangan dan Pembangunan Perniagaan	Provide conference and advice in term of planning and business improvement to small and medium enterprises.	Companies established under Company Act 1965 with annual sales below RM25 million and not more than 150 full time labours. At least 70% shareholder equity owned by Malaysian and less than 25% owned by large companies.	Allocation grant maximum: RM40,000 50% of project cost finance by government and the remaining finance by applicant.
Skim Peningkatan Pembangunan Produk dan Proses	To upgrade local technology capability through improvement of structure, product and process.	Companies established under Company Act 1965 with annual sales below RM25 million and not more than 150 full time labours. At least	Allocation grant maximum: RM250,000 50% of project cost finance by government and the remaining

		70% shareholder equity owned by Malaysian and less than 25% owned by large companies.	finance by applicant.
Skim Peningkatan Kualiti dan Produktiviti dan Persijilan	To help small and medium enterprises to achieve international standard and to upgrade their quality and productivity.	Companies established under Company Act 1965 with annual sales below RM25 million and not more than 150 full time labours. At least 70% shareholder equity owned by Malaysian and less than 25% owned by large companies.	Allocation grant maximum: RM250,000 50% of project cost finance by government and the remaining finance by applicant.
Skim Pembangunan Pasaran	To increase competitiveness of small and medium enterprises and to open up new export market.	Companies established under Company Act 1965 with annual sales below RM25 million and not more than 150 full time labours. At least 70% shareholder equity owned by Malaysian and less than 25% owned by large companies.	Allocation grant maximum: RM40,000 50% of project cost finance by government and the remaining finance by applicant.
Pakej Kewangan untuk IKS (PAKSI)	Provide loan, subsidize project and working capital for IKS companies.	Open for all IKS companies in manufacturing sector.	Amount: project- RM2 million Working capital- RM1 million Interest Rate: project- 3.5% - 4% p.a. Working capital 5% p.a. Financing period: 10 years
Bank Negara Malaysia (BNM)			
Tabung Usahawan Baru (TUB)	Encourage the development of small and medium size Bumiputra companies and Bumiputra entrepreneur.	Small and medium size Bumiputra enterprises, which experience in production.	Amount: Maximum RM2 million Interest Rate: 1. 5% p.a. previous loan 2. 6% p.a. new loan Financing period: 8 year

Tabung Perkapalan	To increase the capacity of cargo transport in Malaysia.	All shipment companies especially the small companies. Allocation: RM600 million	Amount: Sector within State: RM165 million in order to purchase ship, e.g tangki LPG through State. International sector: RM235 million to purchase ship through international. Interest Rate: 7.75%p.a. for Sector within State 6%p.a. for international sector 4% p.a. for Financing Period: 10 years
Tabung Untuk Makanan	To increase the capacity of production and subsidize new investment at reasonable cost.	Priority will be given to companies having project in food production, especially fish, vegetable, fruit and animal. Allocation: RM700 million	Amount: Minimum RM10,000 and maximum 90% of total project cost or RM3 million. Interest Rate: 4% p.a. Financing Period: 8 year
Tabung Industri Kecil dan Sederhana 2 (TIKS 2)	To increase the capacity of new production and use the current capacity in selected sector.	All small and medium enterprises with potential projects in manufacturing, agriculture, service, banking and insurance, health, telecommunication and others sectors. Allocation: RM1.85 billion	Amount: Minimum RM50,000 to maximum RM5 million Interest Rate: 6.5% p.a. Financing Period: 7 years (until Dec 2005)
Tabung Pemulihan IKS (TPIKS)	To help small and medium enterprises, which have potential projects but having debt and cash flow problems.	All small and medium enterprises with potential projects in manufacturing, agriculture and service sectors.	Amount: Minimum RM50,000 Maximum RM5 million Interest Rate: 5% p.a. Financing Period: 7 years
Tabung Projek Usahawan Bumiputra (TPUB)	Provide finance for Bumiputra entrepreneurs who get projects from government and government agencies but fail to get finance from other financial institutions.	All economy sectors include manufacturing, supplies, production and service. Allocation: RM300 million	Amount: 30% of contract value / RM1.5 million see which is lower. Interest Rate: 5% p.a. Financing Period: 5 years

Ministry of Science, Technology and Environment			
Skim Geran Penyelidikan & Pembangunan Industri (IGS)	The main objectives of this scheme are: • To encourage Malaysian companies to be more innovative in using and adapting existing technologies and creating new technologies, products and processes which will benefit the national economy. • To strengthen national competitiveness in the global markets. • To promote closer cooperation through joint ventures and institutional linkage between the private sector and public sector universities and research institutes; and • To encourage strategic global and regional linkages in R&D to enhance indigenous technology development.	• Meet the objectives and conditions of the Scheme • Focus on the key technology areas with prospects for early commercialisation • Have the potential to strengthen or extend existing areas of comparative advantage and contribute to the development of high value-added products, processes and services. Contribute to training of Malaysians in new technology areas.	The quantum of grant payable under this scheme will be determined on the merits of each application. Cost sharing will be the norm. However, in exceptional circumstances, grant support not exceeding 70% of the approved cost, will be considered.
Skim Geran Penyelidikan dan Pembangunan Koridor Raya Multimedia (MGS)	To help innovate local companies or joint ventures developing relevant multimedia technologies and applications which would contribute to the overall development of MSC	• MSC –Status Company – the applicant must already have MSC status accreditation. Ownership – the applicant must be at least 51 percent Malaysian-owned.	• The MGS will provide a grant of up to 70% of the total project cost. The amount of the grant approved will be determined by the merits of

			each case. Repayment is not required.
Skim Geran Aplikasi Penunjukcara (DAGS)	1. To form ICT culture in order to upgrade the ICT Application in office and household. 2. To promote the development of dynamic companies. 3. Encourage Malaysia companies to be innovative in using and design IT technology and multimedia.	Allocation: RM50 million	
Kementerian Pembangunan Luar Bandar			
Skim Pinjaman Mudah Mesin/Peralatan Program Pembangunan Industri Luar Bandar	1. To upgrade the stage of automation and productivity industry. 2. Provide financing with low pay back rate. 3. Encourage the development of rural entrepreneur in potential industry.	Open for entrepreneurs who operate in rural areas. Priority will be given to manufacturing and service industry.	Amount: RM 20,000 – RM250,000 70% payback and 30% government grant for the person who apply. Interest Rate: 5.5% p.a. (annual resit)-BPIMB 3.5% p.a. (flat rate)-BIMB Financing Period: 3-7 years
Kementerian Belia dan Sukan			
Tabung Kumpulan Wang Amanah Pembangunan Ekonomi Belia	To help youth to operate business.	Malaysian age between 18-40 year old. Expert in specific industry. Provide 2 referees. Apply financing under individual name. Allocation: RM20 million	Amount: RM50,000 Service Charge: 2% p.a. Financing period: 5 years

Perbadanan Usahawan Nasional Berhad			
Perbadanan Usahawan Nasional Berhad (PUNB)	To upgrade the Bumiputra entrepreneur in commercial and industry sectors.	Entrepreneur must active in business. The recognized projects must have potential in manufacturing and service sectors that have high value. Priority will be given to manufacturing, service, agriculture, food and other sectors that encouraged by government.	Financing Period: negotiable
Amanah Ikhtiar Malaysia			
Amanah Ikhtiar Malaysia (AIM)	To prevent poverty in Malaysia through Pembiayaan Ikhtiar. To finance the activities and increase the income of household in rural areas.	Household under 2/3 of government poverty grade or RM285 per month (RM57 per capita).	Skim Pembiayaan Ikhtiar 1 (SPI1) Total Amount Pay back period RM1000 50 weeks RM2000 50 weeks RM3000 50, 75, 100 weeks RM4000 50, 75, 100 weeks RM4900 50, 75, 100 weeks ii) Skim Pembiayaan Ikhtiar 2 (SPI2) Total Amount Pay back period RM5000-9900 50,75,100,125 & 150 weeks iii) Skim Pembiayaan Ikhtiar 3 (SPI3) Total Amount Pay back period RM10,000 50-150 weeks iv) Skim Pembiayaan Khas Pendidikan (SPP) Total Amount Pay back period RM1000 50 weeks v) Skim Pembiayaan Khas Perumahan

			Total Amount RM5000 Pay back period 50-100 weeks
Skim Pembiayaan Ikhtiar Nelayan (SPIN)	To increase the productivity and living standard of fisherman, meanwhile to encourage the development of fish industry.	Female in Malaysia with monthly income below RM425.	Amount Pay back period First time RM10,000 50-150 weeks Second time RM20,000 50-250 weeks
Skim Pembiayaan Ikhtiar Ibu Tunggal (SKIM-IT)	To increase the economy and social standard in ibu tunggal.	Ibu tunggal in Malaysia with monthly income below RM1200 and 5 persons per household or RM240 per capita.	Amount (RM) Payback period <2000 12 months (1 year) <2100-4900 12 –24 months (1-2 years) <5000-9900 12-36 months (1-3 years) 10,000 & above 12-36 months (1-3 years) First time finance up to RM10,000 Second time finance and so on up to RM20,000

Source: Ministry of Entrepreneur Development Website

UNIVERSITI MALAYA

MASTER OF BUSINESS ADMINISTRATION PROGRAM
SEMESTER II, 2000/01

REARCH PROJECT TITLE:

LOCUS OF CONTROL AND THE INTENTION OF BEING AN ENTREPRENEUR AMONG MALAYSIAN GRADUATES

This study is being carried out to investigate the relationship between Locus of Control and the intention of being an Entrepreneur among Malaysian graduates. Your opinions are utmost valuable to the researcher. Locus of Control originated from Rotter's (1966), can be classified into either internal or external. It describes that whether people feel that control of their lives rests in their own hands (internal Locus of control) or inforces outside of themselves (external locus of control).

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PART A

Please choose the statement which you think is true by circling either (a) or (b). Remember, there is no definite right or wrong answer.

I strongly believe that:

			Please leave this column blank
1	(a)	Children get into trouble because their parents punish them too much.	
	(b)	The trouble with most children nowadays is that their parents are too easy with them.	
2	(a)	Many of the unhappy things in people's lives are partly due to bad luck.	
	(b)	People's misfortunes result from the mistakes they make.	
3	(a)	One of the major reasons why we have wars is because people don't take enough interest in politics.	
	(b)	There will always be wars, no matter how hard people try to prevent them.	
4	(a)	In the long run people get the respect they deserve in this world.	
	(b)	Unfortunately, an individual's worth often passes unrecognized no matter how hard he or she tries.	
5	(a)	The idea that teachers are unfair to students is nonsense.	
	(b)	Most students don't realize the extent to which their grades are influenced by accidental happenings.	
6	(a)	Without the right breaks one cannot be an effective leader.	
	(b)	Capable people who fail to become leaders have not taken advantage of their opportunities.	
7	(a)	No matter how hard you try some people just don't like you.	
	(b)	People who can't get others to like them don't understand how to get along with others.	
8	(a)	Heredity plays the major role in determining one's personality.	
	(b)	It is one's experiences in life which determine what they're like.	
9	(a)	I have often found that what is going to happen will happen.	
	(b)	Trusting to fate has never turned out as well for me as making a decision to take a definite course of action.	

10	(a)	In the case of the well prepared student there is rarely if ever such a thing as an unfair test.	☐
	(b)	Many times exam questions tend to be so unrelated to course work that studying is really useless.	
11	(a)	Becoming a success is a matter of hard work, luck has little or nothing to do with it.	☐
	(b)	Getting a good job depends mainly on being in the right place at the right time.	
12	(a)	The average citizen can have an influence in government decisions.	☐
	(b)	This world is run by the few people in power, and there is not much the little people can do about it.	
13	(a)	When I make plans, I am almost certain that I can make them work.	☐
	(b)	It is not always wise to plan too far ahead because many things turn out to be a matter of good or bad fortune anyhow.	
14	(a)	There are certain people who are just no good.	☐
	(b)	There is some good in everybody.	
15	(a)	In my case getting what I want has little or nothing to do with luck.	☐
	(b)	Many times we might just as well decide what to do by flipping a coin.	
16	(a)	Who gets to be the boss often depends on who was lucky enough to be in the right place first.	☐
	(b)	Getting people to do the right thing depends upon ability; luck has little or nothing to do with it.	
17	(a)	As far as world affairs are concerned, most of us are the victims of forces we can neither understand, nor control.	☐
	(b)	By taking an active part in political and social affairs the people can control world events.	
18	(a)	Most people can't realize the extent to which their lives are controlled by accidental happenings.	☐
	(b)	There really is no such thing as "luck."	
19	(a)	One should always be willing to admit his or her mistakes.	☐
	(b)	It is usually best to cover up one's mistakes.	

20	(a)	It is hard to know whether or not a person really likes you.	
	(b)	How many friends you have depends upon how nice a person you are.	
21	(a)	In the long run the bad things that happen to us are balanced by the good ones.	
	(b)	Most misfortunes are the result of lack of ability, ignorance, laziness, or all three.	
22	(a)	With enough effort we can wipe out political corruption.	
	(b)	It is difficult for people to have much control over the things politicians do in office.	
23	(a)	Sometimes I can't understand how teachers arrive at the grades they give.	
	(b)	There is a direct connection between how hard I study and the grades I get.	
24	(a)	A good leader expects people to decide for themselves what they should do.	
	(b)	A good leader makes it clear to everybody what their jobs are.	
25	(a)	Many times I feel that I have little influence over the things that happen to me.	
	(b)	It is impossible for me to believe that change or luck plays an important role in my life.	
26	(a)	People are lonely because they don't try to be friendly.	
	(b)	There's not much use in trying too hard to please people, if they like you, they like you.	
27	(a)	There is too much emphasis on athletics in high school.	
	(b)	Team sports are an excellent way to build character.	
28	(a)	What happens to me is my own doing.	
	(b)	Sometimes I feel that I don't have enough control over the direction my life is taking.	
29	(a)	Most of the time I can't understand why politicians behave the way they do.	
	(b)	In the long run the people are responsible for bad government on a national as well as on a local level.	

PART B

Please select your answer based on the following LIKERT scale.

1	=	Strongly Disagree
2	=	Disagree
3	=	Not Sure
4	=	Agree
5	=	Strongly Agree

1. I have a dream of owning a business one day.

   1 2 3 4 5 ☐

2. I am willing to mortgage the house, sell the car or other form of property for money for new business venture.

   1 2 3 4 5 ☐

3. I would not hesitate to invest in a new business venture after calculated the risk and return.

   1 2 3 4 5 ☐

4. I would like to involve in activities where I can easily get feedback either bad or good about what I have done.

   1 2 3 4 5 ☐

5. I am interested to find out more information about the successful businessmen.

   1 2 3 4 5 ☐

6. I believe that, there are plenty of opportunities for new business ventures, only people who doesn't see the opportunities will rush and face competition.

   1 2 3 4 5 ☐

7. I will take advantages of the latest technology in Information Technology and Internet for my new business venture.

   1 2 3 4 5 ☐

8. If you want to venture a new business, which is the industry that you would like to involve in. (Please choose ONE field only) ☐

- ☐ Professional Bodies
- ☐ Consultancy & Training
- ☐ Manufacturing
- ☐ Agriculture, Mining & Natural Resources
- ☐ Building & Construction
- ☐ Finance, Banking & Insurance
- ☐ Hotel & Restaurant
- ☐ Information Technology
- ☐ Retailing, Wholesaling, Distribution
- ☐ Transportation and Communication
- ☐ Others

  Please state :_______

9. In your opinion, what is the main reason that encourages one to be an entrepreneur?

____

PART C

Please mark ☑ in the boxes provided

1. Gender ☐ male ☐ female

2. Ethnic Group ☐ Malay ☐ India & Others ☐ Chinese

3. Age ☐ 21-25 ☐ 26-30 ☐ 31-35 ☐ 36-40

4. Working Experience ☐ years

5. Income Group (Monthly)

☐ below 2500 ☐ 2501-5000

☐ 5001-10,000 ☐ 10,001 and above

6. Industry that you are currently attached to:

☐ Professional Bodies

☐ Consultancy & Training

☐ Manufacturing

☐ Agriculture, Mining & Natural Resources

☐ Building & Construction

☐ Finance, Banking & Insurance

☐ Hotel & Restaurant

☐ Information Technology

☐ Retailing, Wholesaling, Distribution

☐ Transportation and Communication

☐ Others

Please state :________

Thank you for your co-operation. Your feedback is extremely valuable !