

# CONTENTS

<b>ACKNOWLEDGEMENTS</b>	i	
<b>ABSTRACT</b>	ii	
<b>TABLE OF CONTENTS</b>	iii	
<b>LIST OF TABLES</b>	vi	
<b>CHAPTER 1</b>	<b>INTRODUCTION</b>	
1.1	Introduction	1
1.2	Purposes and Significance of the Study	2
1.3	Hypotheses or Research Questions	3
1.4	Scope of The Study	4
1.5	Limitation of The Study	4
1.6	Organization of The Study	5
<b>CHAPTER 2</b>	<b>LITERATURE REVIEW</b>	
2.1	Definition of Entrepreneur	7
2.2	The Significance of the Entrepreneur	9
2.3	Definition of Entrepreneurship	9
	2.3.1 The Myths of Entrepreneurship	11
	2.3.2 Characteristics of Entrepreneurs	14
	2.3.3 Role of Entrepreneurship in Economic Development	18
2.4	Entrepreneurial Environment in Malaysia	18
2.5	Definition of Locus of Control	22
	2.5.1 Locus of Control and Entrepreneur	23
	2.5.2 Locus of Control and Malaysian Graduates	24

2.6	Intention From Entrepreneurial Perspective	25
2.7	Background of Malaysian Education and Graduates	27
2.8	Intention of Being an Entrepreneur among Malaysian Graduates	29

### **CHAPTER 3            RESEARCH METHODOLOGY**

3.1	Research Hypotheses	31
3.2	Selections of Measures	33
3.2.1	Rotter's Internal-External Scale	34
3.2.2	Intention to become an Entrepreneur	35
3.2.3	Personal Demographic Profile	36
3.3	Sampling Design	37
3.4	Data Collection Procedure	38
3.4.1	Data Collection Techniques	38
3.5	Data Analysis Techniques	40

### **CHAPTER 4            RESEARCH RESULTS**

4.1	Summary of Statistics	43
4.1.1	Respondents Demographic Profile	43
4.1.2	Summary of the Industry that the Respondents Currently been attached	46
4.1.3	Summary of the Industry that the Respondents Would like to be Involved	47
4.1.4	Summary of Reasons of Becoming an Entrepreneur Among Malaysian Graduates	49
4.2	Analysis of Frequency	51
4.2.1	Locus of Control	51
4.2.2	Locus of Control and Ethnic Group	51

4.2.3	Locus of Control and Gender	52
4.2.4	Intention of Being An Entrepreneur	53
4.3	Testing of Hypotheses	54
4.3.1	Hypotheses 1	54
4.3.2	Hypotheses 2	55
4.3.3	Hypotheses 3 – Intention and Ethnic Group	56
4.3.4	Hypotheses 4 – Intention and Gender	58
4.4	Summary of Research Results	60

## **CHAPTER 5 CONCLUSION AND RECOMMENDATIONS**

5.1	Major Findings	61
5.2	Recommendations for Further Studies	62

<b>BIBLIOGRAPHY</b>	<b>63</b>
---------------------	-----------

## **APPENDIXES**

Appendix 1	:	Entrepreneur Fund by Ministry of Entrepreneur Development, Malaysia
Appendix 2	:	Sample of Survey Questionnaire