ANNEXURE 1: ILLUSTRATION OF A B2B MARKETPLACE
## ANNEXURE 2: B2B ELECTRONIC COMMERCE REVENUE IN ASIA - BREAKDOWN BY COUNTRIES

### Hong Kong

#### Table A1
**Hong Kong B2B eCommerce Market by Enterprise Type, 2001-2006 (US$Million)**

<table>
<thead>
<tr>
<th>Year</th>
<th>Small Business</th>
<th>Medium/Large Business</th>
<th>Government</th>
<th>Education</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>2001</td>
<td>303.3</td>
<td>602.9</td>
<td>1,580.1</td>
<td>77.3</td>
<td>1,153.7</td>
</tr>
<tr>
<td>2002</td>
<td>692.9</td>
<td>1,293.2</td>
<td>2,668.7</td>
<td>190.3</td>
<td>2,531.4</td>
</tr>
<tr>
<td>2003</td>
<td>1,580.1</td>
<td>2,668.7</td>
<td>693.9</td>
<td>395.8</td>
<td>5,338.4</td>
</tr>
<tr>
<td>2004</td>
<td>3,419.2</td>
<td>5,297.4</td>
<td>1,297.3</td>
<td>800.0</td>
<td>10,813.9</td>
</tr>
<tr>
<td>2005</td>
<td>6,903.8</td>
<td>10,071.7</td>
<td>2,398.1</td>
<td>1,610.6</td>
<td>20,983.9</td>
</tr>
<tr>
<td>2006</td>
<td>13,461.9</td>
<td>18,632.8</td>
<td>4,316.6</td>
<td>3,140.7</td>
<td>39,551.7</td>
</tr>
</tbody>
</table>

**CAGR 01-06:**
- Small Business: 114%
- Medium/Large Business: 99%
- Government: 90%
- Education: 110%
- Total: 103%

*Source: IDC Internet Commerce Market Model Version 8.1*

#### Table A2
**Hong Kong B2B eCommerce Market by Purchase Type, 2001-2006 (US$Million)**

<table>
<thead>
<tr>
<th>Year</th>
<th>Business End Use eCommerce</th>
<th>Supply Chain eCommerce</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>2001</td>
<td>200.4</td>
<td>953.2</td>
<td>1,153.7</td>
</tr>
<tr>
<td>2002</td>
<td>414.5</td>
<td>2,116.9</td>
<td>2,531.4</td>
</tr>
<tr>
<td>2003</td>
<td>854.1</td>
<td>4,484.3</td>
<td>5,338.4</td>
</tr>
<tr>
<td>2004</td>
<td>1,730.2</td>
<td>9,083.7</td>
<td>10,813.9</td>
</tr>
<tr>
<td>2005</td>
<td>3,357.4</td>
<td>17,626.5</td>
<td>20,983.9</td>
</tr>
<tr>
<td>2006</td>
<td>6,328.3</td>
<td>33,223.5</td>
<td>39,551.7</td>
</tr>
</tbody>
</table>

**CAGR 01-06:**
- Business End Use eCommerce: 99%
- Supply Chain eCommerce: 103%
- Total: 103%

*Source: IDC Internet Commerce Market Model Version 8.1*

#### Table A3
**Hong Kong B2B eCommerce Market by Segment, 2001-2006 (US$Million)**

<table>
<thead>
<tr>
<th>Year</th>
<th>eDistribution</th>
<th>eProcurement</th>
<th>eMarketplaces</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>2001</td>
<td>634.5</td>
<td>438.4</td>
<td>80.8</td>
<td>1,153.7</td>
</tr>
<tr>
<td>2002</td>
<td>1,265.7</td>
<td>911.3</td>
<td>354.4</td>
<td>2,531.4</td>
</tr>
<tr>
<td>2003</td>
<td>2,242.1</td>
<td>1,601.5</td>
<td>1,494.8</td>
<td>5,338.4</td>
</tr>
<tr>
<td>2004</td>
<td>3,784.9</td>
<td>2,919.8</td>
<td>4,109.3</td>
<td>10,813.9</td>
</tr>
<tr>
<td>2005</td>
<td>6,714.9</td>
<td>4,826.3</td>
<td>9,442.8</td>
<td>20,983.9</td>
</tr>
<tr>
<td>2006</td>
<td>11,865.5</td>
<td>7,910.3</td>
<td>19,775.9</td>
<td>39,551.7</td>
</tr>
</tbody>
</table>

**CAGR 00-06:**
- eDistribution: 80%
- eProcurement: 78%
- eMarketplaces: 200%
- Total: 103%

*Source: IDC B2B eCommerce Market Model*
### Table A4
India B2B eCommerce Market by Enterprise Type, 2001-2006 (US$Million)

<table>
<thead>
<tr>
<th></th>
<th>2001</th>
<th>2002</th>
<th>2003</th>
<th>2004</th>
<th>2005</th>
<th>2006</th>
<th>CAGR 01-06</th>
</tr>
</thead>
<tbody>
<tr>
<td>Small Business</td>
<td>222.5</td>
<td>611.0</td>
<td>1,572.2</td>
<td>3,627.7</td>
<td>8,315.2</td>
<td>17,461.8</td>
<td>139%</td>
</tr>
<tr>
<td>Medium/Large Business</td>
<td>490.5</td>
<td>1,165.6</td>
<td>2,706.0</td>
<td>5,929.9</td>
<td>12,314.2</td>
<td>24,628.5</td>
<td>119%</td>
</tr>
<tr>
<td>Government</td>
<td>87.6</td>
<td>230.2</td>
<td>604.5</td>
<td>1,450.6</td>
<td>3,413.8</td>
<td>7,510.5</td>
<td>144%</td>
</tr>
<tr>
<td>Education</td>
<td>42.1</td>
<td>85.8</td>
<td>156.2</td>
<td>247.5</td>
<td>341.4</td>
<td>443.8</td>
<td>60%</td>
</tr>
<tr>
<td>Total</td>
<td>842.7</td>
<td>2,092.6</td>
<td>5,039.0</td>
<td>11,255.8</td>
<td>24,384.6</td>
<td>50,044.5</td>
<td>126%</td>
</tr>
</tbody>
</table>

Source: IDC Internet Commerce Market Model Version B.1

### Table A5
India B2B eCommerce Market by Purchase Type, 2001-2006 (US$Million)

<table>
<thead>
<tr>
<th></th>
<th>2001</th>
<th>2002</th>
<th>2003</th>
<th>2004</th>
<th>2005</th>
<th>2006</th>
<th>CAGR 01-06</th>
</tr>
</thead>
<tbody>
<tr>
<td>Business End Use</td>
<td>134.8</td>
<td>334.8</td>
<td>806.2</td>
<td>1,800.9</td>
<td>3,901.5</td>
<td>8,007.1</td>
<td>126%</td>
</tr>
<tr>
<td>eCommerce</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Supply Chain</td>
<td>707.9</td>
<td>1,757.8</td>
<td>4,232.8</td>
<td>9,454.8</td>
<td>20,483.1</td>
<td>42,037.4</td>
<td>126%</td>
</tr>
<tr>
<td>eCommerce</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total</td>
<td>842.7</td>
<td>2,092.6</td>
<td>5,039.0</td>
<td>11,255.8</td>
<td>24,384.6</td>
<td>50,044.5</td>
<td>126%</td>
</tr>
</tbody>
</table>

Source: IDC Internet Commerce Market Model Version B.1

### Table A6
India B2B eCommerce Market by Segment, 2001-2006 (US$Million)

<table>
<thead>
<tr>
<th></th>
<th>2001</th>
<th>2002</th>
<th>2003</th>
<th>2004</th>
<th>2005</th>
<th>2006</th>
<th>CAGR 00-06</th>
</tr>
</thead>
<tbody>
<tr>
<td>eDistribution</td>
<td>547.8</td>
<td>1,318.4</td>
<td>3,023.4</td>
<td>6,528.3</td>
<td>13,411.5</td>
<td>25,022.3</td>
<td>115%</td>
</tr>
<tr>
<td>eProcurement</td>
<td>252.8</td>
<td>606.9</td>
<td>1,410.9</td>
<td>3,039.1</td>
<td>6,340.0</td>
<td>12,511.1</td>
<td>118%</td>
</tr>
<tr>
<td>eMarketplaces</td>
<td>42.1</td>
<td>167.4</td>
<td>604.7</td>
<td>1,688.4</td>
<td>4,633.1</td>
<td>12,511.1</td>
<td>212%</td>
</tr>
<tr>
<td>Total</td>
<td>842.7</td>
<td>2,092.6</td>
<td>5,039.0</td>
<td>11,255.8</td>
<td>24,384.6</td>
<td>50,044.5</td>
<td>126%</td>
</tr>
</tbody>
</table>

Source: IDC B2B eCommerce Market Model
**Indonesia**

**Table A7**

<table>
<thead>
<tr>
<th></th>
<th>2001</th>
<th>2002</th>
<th>2003</th>
<th>2004</th>
<th>2005</th>
<th>2006</th>
<th>CAGR 01-06</th>
</tr>
</thead>
<tbody>
<tr>
<td>Small Business</td>
<td>67.4</td>
<td>108.9</td>
<td>374.7</td>
<td>816.1</td>
<td>1,702.5</td>
<td>3,405.1</td>
<td>119%</td>
</tr>
<tr>
<td>Medium/Large</td>
<td>261.5</td>
<td>559.5</td>
<td>1,120.9</td>
<td>2,112.3</td>
<td>3,909.8</td>
<td>7,037.6</td>
<td>93%</td>
</tr>
<tr>
<td>Business</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Government</td>
<td>12.7</td>
<td>32.4</td>
<td>76.1</td>
<td>177.4</td>
<td>406.8</td>
<td>894.9</td>
<td>134%</td>
</tr>
<tr>
<td>Education</td>
<td>2.6</td>
<td>7.1</td>
<td>15.9</td>
<td>32.5</td>
<td>63.7</td>
<td>122.4</td>
<td>116%</td>
</tr>
<tr>
<td>Total</td>
<td>344.2</td>
<td>767.9</td>
<td>1,587.6</td>
<td>3,138.2</td>
<td>6,082.8</td>
<td>11,460.0</td>
<td>102%</td>
</tr>
</tbody>
</table>

Source: IDC Internet Commerce Market Model Version 8.1

**Table A8**

<table>
<thead>
<tr>
<th></th>
<th>2001</th>
<th>2002</th>
<th>2003</th>
<th>2004</th>
<th>2005</th>
<th>2006</th>
<th>CAGR 01-06</th>
</tr>
</thead>
<tbody>
<tr>
<td>Business End Use eCommerce</td>
<td>52.9</td>
<td>115.2</td>
<td>238.1</td>
<td>451.1</td>
<td>851.6</td>
<td>1,604.4</td>
<td>98%</td>
</tr>
<tr>
<td>Supply Chain eCommerce</td>
<td>291.3</td>
<td>652.7</td>
<td>1,349.4</td>
<td>2,687.1</td>
<td>5,231.2</td>
<td>9,855.6</td>
<td>102%</td>
</tr>
<tr>
<td>Total</td>
<td>344.2</td>
<td>767.9</td>
<td>1,587.6</td>
<td>3,138.2</td>
<td>6,082.8</td>
<td>11,460.0</td>
<td>102%</td>
</tr>
</tbody>
</table>

Source: IDC Internet Commerce Market Model Version 8.1

**Table A9**

<table>
<thead>
<tr>
<th></th>
<th>2001</th>
<th>2002</th>
<th>2003</th>
<th>2004</th>
<th>2005</th>
<th>2006</th>
<th>CAGR 00-06</th>
</tr>
</thead>
<tbody>
<tr>
<td>eDistribution</td>
<td>189.3</td>
<td>399.3</td>
<td>730.3</td>
<td>1,255.3</td>
<td>2,129.0</td>
<td>3,438.0</td>
<td>79%</td>
</tr>
<tr>
<td>eProcurement</td>
<td>137.7</td>
<td>291.8</td>
<td>539.8</td>
<td>941.5</td>
<td>1,520.7</td>
<td>2,292.0</td>
<td>75%</td>
</tr>
<tr>
<td>eMarkplaces</td>
<td>17.2</td>
<td>76.8</td>
<td>317.5</td>
<td>941.5</td>
<td>2,433.1</td>
<td>5,730.0</td>
<td>219%</td>
</tr>
<tr>
<td>Total</td>
<td>344.2</td>
<td>767.9</td>
<td>1,587.6</td>
<td>3,138.2</td>
<td>6,082.8</td>
<td>11,460.0</td>
<td>102%</td>
</tr>
</tbody>
</table>

Source: IDC B2B eCommerce Market Model
Malaysia

Table A10
Malaysia B2B eCommerce Market by Enterprise Type, 2001-2006 (US$Million)

<table>
<thead>
<tr>
<th></th>
<th>2001</th>
<th>2002</th>
<th>2003</th>
<th>2004</th>
<th>2005</th>
<th>2006</th>
<th>CAGR 01-06</th>
</tr>
</thead>
<tbody>
<tr>
<td>Small Business</td>
<td>129.4</td>
<td>275.6</td>
<td>559.3</td>
<td>1,118.5</td>
<td>2,102.5</td>
<td>3,679.3</td>
<td>95%</td>
</tr>
<tr>
<td>Medium/Large Business</td>
<td>274.5</td>
<td>607.7</td>
<td>1,289.0</td>
<td>2,640.8</td>
<td>5,013.1</td>
<td>9,023.7</td>
<td>101%</td>
</tr>
<tr>
<td>Government</td>
<td>31.6</td>
<td>58.9</td>
<td>102.9</td>
<td>178.8</td>
<td>303.6</td>
<td>485.8</td>
<td>73%</td>
</tr>
<tr>
<td>Education</td>
<td>16.0</td>
<td>39.9</td>
<td>84.7</td>
<td>161.6</td>
<td>278.8</td>
<td>454.4</td>
<td>95%</td>
</tr>
<tr>
<td>Total</td>
<td>451.6</td>
<td>982.1</td>
<td>2,035.9</td>
<td>4,099.7</td>
<td>7,698.0</td>
<td>13,643.1</td>
<td>98%</td>
</tr>
</tbody>
</table>

Source: IDC Internet Commerce Market Model Version 8.1

Table A11
Malaysia B2B eCommerce Market by Purchase Type, 2001-2006 (US$Million)

<table>
<thead>
<tr>
<th></th>
<th>2001</th>
<th>2002</th>
<th>2003</th>
<th>2004</th>
<th>2005</th>
<th>2006</th>
<th>CAGR 01-06</th>
</tr>
</thead>
<tbody>
<tr>
<td>Business End Use eCommerce</td>
<td>82.4</td>
<td>192.7</td>
<td>407.2</td>
<td>819.9</td>
<td>1,539.6</td>
<td>2,728.6</td>
<td>101%</td>
</tr>
<tr>
<td>Supply Chain eCommerce</td>
<td>369.2</td>
<td>789.4</td>
<td>1,628.7</td>
<td>3,279.7</td>
<td>6,158.4</td>
<td>10,914.5</td>
<td>97%</td>
</tr>
<tr>
<td>Total</td>
<td>451.6</td>
<td>982.1</td>
<td>2,035.9</td>
<td>4,099.7</td>
<td>7,698.0</td>
<td>13,643.1</td>
<td>98%</td>
</tr>
</tbody>
</table>

Source: IDC Internet Commerce Market Model Version 8.1

Table A12
Malaysia B2B eCommerce Market by Segment, 2001-2006 (US$Million)

<table>
<thead>
<tr>
<th></th>
<th>2001</th>
<th>2002</th>
<th>2003</th>
<th>2004</th>
<th>2005</th>
<th>2006</th>
<th>CAGR 00-06</th>
</tr>
</thead>
<tbody>
<tr>
<td>eDistribution</td>
<td>249.4</td>
<td>510.7</td>
<td>936.5</td>
<td>1,639.9</td>
<td>2,694.3</td>
<td>4,092.9</td>
<td>75%</td>
</tr>
<tr>
<td>eProcurement</td>
<td>180.6</td>
<td>373.2</td>
<td>692.2</td>
<td>1,229.9</td>
<td>1,924.5</td>
<td>2,728.6</td>
<td>72%</td>
</tr>
<tr>
<td>eMarketplaces</td>
<td>22.6</td>
<td>92.2</td>
<td>407.2</td>
<td>1,229.9</td>
<td>3,079.2</td>
<td>6,821.6</td>
<td>213%</td>
</tr>
<tr>
<td>Total</td>
<td>451.6</td>
<td>982.1</td>
<td>2,035.9</td>
<td>4,099.7</td>
<td>7,698.0</td>
<td>13,643.1</td>
<td>98%</td>
</tr>
</tbody>
</table>

Source: IDC B2B eCommerce Market Model
### Philippines

#### Table A13
**Philippines B2B eCommerce Market by Enterprise Type, 2001-2006 (US$Million)**

<table>
<thead>
<tr>
<th></th>
<th>2001</th>
<th>2002</th>
<th>2003</th>
<th>2004</th>
<th>2005</th>
<th>2006</th>
<th>CAGR 01-06</th>
</tr>
</thead>
<tbody>
<tr>
<td>Small Business</td>
<td>109.5</td>
<td>221.3</td>
<td>450.2</td>
<td>969.5</td>
<td>2,218.6</td>
<td>4,770.0</td>
<td>113%</td>
</tr>
<tr>
<td>Medium/Large Business</td>
<td>189.1</td>
<td>339.8</td>
<td>636.4</td>
<td>1,306.0</td>
<td>2,756.6</td>
<td>5,513.2</td>
<td>96%</td>
</tr>
<tr>
<td>Government</td>
<td>17.6</td>
<td>37.4</td>
<td>70.8</td>
<td>172.3</td>
<td>416.0</td>
<td>915.2</td>
<td>120%</td>
</tr>
<tr>
<td>Education</td>
<td>7.5</td>
<td>15.5</td>
<td>32.4</td>
<td>67.8</td>
<td>155.3</td>
<td>333.9</td>
<td>114%</td>
</tr>
<tr>
<td>Total</td>
<td>323.7</td>
<td>614.0</td>
<td>1,198.8</td>
<td>2,515.6</td>
<td>5,546.5</td>
<td>11,532.3</td>
<td>104%</td>
</tr>
</tbody>
</table>

Source: IDC Internet Commerce Market Model Version 8.1

#### Table A14
**Philippines B2B eCommerce Market by Purchase Type, 2001-2006 (US$Million)**

<table>
<thead>
<tr>
<th></th>
<th>2001</th>
<th>2002</th>
<th>2003</th>
<th>2004</th>
<th>2005</th>
<th>2006</th>
<th>CAGR 01-06</th>
</tr>
</thead>
<tbody>
<tr>
<td>Business End Use</td>
<td>64.3</td>
<td>144.3</td>
<td>322.2</td>
<td>657.2</td>
<td>1,248.0</td>
<td>2,421.8</td>
<td>107%</td>
</tr>
<tr>
<td>eCommerce</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Supply Chain</td>
<td>259.4</td>
<td>469.7</td>
<td>876.6</td>
<td>1,858.4</td>
<td>4,298.6</td>
<td>9,110.5</td>
<td>104%</td>
</tr>
<tr>
<td>eCommerce</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total</td>
<td>323.7</td>
<td>614.0</td>
<td>1,198.8</td>
<td>2,515.6</td>
<td>5,546.5</td>
<td>11,532.3</td>
<td>104%</td>
</tr>
</tbody>
</table>

Source: IDC Internet Commerce Market Model Version 8.1

#### Table A15

<table>
<thead>
<tr>
<th></th>
<th>2001</th>
<th>2002</th>
<th>2003</th>
<th>2004</th>
<th>2005</th>
<th>2006</th>
<th>CAGR 00-06</th>
</tr>
</thead>
<tbody>
<tr>
<td>eDistribution</td>
<td>178.0</td>
<td>319.3</td>
<td>551.4</td>
<td>1,006.2</td>
<td>1,941.3</td>
<td>3,459.7</td>
<td>81%</td>
</tr>
<tr>
<td>eProcurement</td>
<td>129.5</td>
<td>233.3</td>
<td>407.6</td>
<td>754.7</td>
<td>1,386.6</td>
<td>2,306.5</td>
<td>78%</td>
</tr>
<tr>
<td>eMarketplaces</td>
<td>16.2</td>
<td>61.4</td>
<td>239.8</td>
<td>754.7</td>
<td>2,218.6</td>
<td>5,766.2</td>
<td>224%</td>
</tr>
<tr>
<td>Total</td>
<td>323.7</td>
<td>614.0</td>
<td>1,198.8</td>
<td>2,515.6</td>
<td>5,546.5</td>
<td>11,532.3</td>
<td>104%</td>
</tr>
</tbody>
</table>

Source: IDC B2B eCommerce Market Model
### Table A16

<table>
<thead>
<tr>
<th>Business Type</th>
<th>2001</th>
<th>2002</th>
<th>2003</th>
<th>2004</th>
<th>2005</th>
<th>2006</th>
<th>CAGR 01-06</th>
</tr>
</thead>
<tbody>
<tr>
<td>Small Business</td>
<td>933.2</td>
<td>2,691.1</td>
<td>6,674.9</td>
<td>15,837.2</td>
<td>36,164.3</td>
<td>77,753.3</td>
<td>142%</td>
</tr>
<tr>
<td>Medium/Large Business</td>
<td>1,987.0</td>
<td>5,546.2</td>
<td>12,784.1</td>
<td>28,375.0</td>
<td>59,982.5</td>
<td>122,964.2</td>
<td>128%</td>
</tr>
<tr>
<td>Government</td>
<td>396.0</td>
<td>1,089.9</td>
<td>2,330.5</td>
<td>4,568.4</td>
<td>8,740.6</td>
<td>15,907.9</td>
<td>109%</td>
</tr>
<tr>
<td>Education</td>
<td>127.2</td>
<td>329.8</td>
<td>845.9</td>
<td>1,972.9</td>
<td>4,370.3</td>
<td>8,303.6</td>
<td>131%</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>3,443.5</td>
<td>9,657.0</td>
<td>22,635.4</td>
<td>50,753.6</td>
<td>109,257.8</td>
<td>224,929.0</td>
<td>131%</td>
</tr>
</tbody>
</table>

Source: IDC Internet Commerce Market Model Version 8.1

### Table A17

<table>
<thead>
<tr>
<th>E-Commerce Type</th>
<th>2001</th>
<th>2002</th>
<th>2003</th>
<th>2004</th>
<th>2005</th>
<th>2006</th>
<th>CAGR 01-06</th>
</tr>
</thead>
<tbody>
<tr>
<td>Business End Use eCommerce</td>
<td>413.2</td>
<td>1,158.8</td>
<td>2,857.7</td>
<td>6,915.2</td>
<td>16,661.8</td>
<td>35,988.6</td>
<td>144%</td>
</tr>
<tr>
<td>Supply Chain eCommerce</td>
<td>3,030.3</td>
<td>8,498.2</td>
<td>19,777.6</td>
<td>43,838.4</td>
<td>92,596.0</td>
<td>188,940.3</td>
<td>129%</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>3,443.5</td>
<td>9,657.0</td>
<td>22,635.4</td>
<td>50,753.6</td>
<td>109,257.8</td>
<td>224,929.0</td>
<td>131%</td>
</tr>
</tbody>
</table>

Source: IDC Internet Commerce Market Model Version 8.1

### Table A18

<table>
<thead>
<tr>
<th>Segment</th>
<th>2001</th>
<th>2002</th>
<th>2003</th>
<th>2004</th>
<th>2005</th>
<th>2006</th>
<th>CAGR 00-06</th>
</tr>
</thead>
<tbody>
<tr>
<td>eDistribution</td>
<td>1,893.9</td>
<td>4,828.5</td>
<td>9,506.8</td>
<td>17,763.8</td>
<td>34,962.5</td>
<td>67,478.7</td>
<td>104%</td>
</tr>
<tr>
<td>eProcurement</td>
<td>1,308.5</td>
<td>3,476.5</td>
<td>6,790.6</td>
<td>13,703.5</td>
<td>25,129.3</td>
<td>44,985.8</td>
<td>103%</td>
</tr>
<tr>
<td>eMarketplaces</td>
<td>241.0</td>
<td>1,352.0</td>
<td>6,337.9</td>
<td>19,286.4</td>
<td>49,168.0</td>
<td>112,464.5</td>
<td>242%</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>3,443.5</td>
<td>9,657.0</td>
<td>22,635.4</td>
<td>50,753.6</td>
<td>109,257.8</td>
<td>224,929.0</td>
<td>131%</td>
</tr>
</tbody>
</table>

Source: IDC B2B eCommerce Market Model
## Singapore

### Table A19

<table>
<thead>
<tr>
<th></th>
<th>2001</th>
<th>2002</th>
<th>2003</th>
<th>2004</th>
<th>2005</th>
<th>2006</th>
<th>CAGR 01-06</th>
</tr>
</thead>
<tbody>
<tr>
<td>Small Business</td>
<td>503.6</td>
<td>1,076.4</td>
<td>2,214.3</td>
<td>3,767.5</td>
<td>6,164.9</td>
<td>9,555.5</td>
<td>80%</td>
</tr>
<tr>
<td>Medium/Large Business</td>
<td>1,239.6</td>
<td>2,383.4</td>
<td>4,428.6</td>
<td>8,828.6</td>
<td>10,153.9</td>
<td>14,215.4</td>
<td>63%</td>
</tr>
<tr>
<td>Government</td>
<td>135.6</td>
<td>269.1</td>
<td>516.7</td>
<td>824.1</td>
<td>1,269.2</td>
<td>1,840.4</td>
<td>68%</td>
</tr>
<tr>
<td>Education</td>
<td>58.1</td>
<td>115.3</td>
<td>221.4</td>
<td>353.2</td>
<td>544.0</td>
<td>788.7</td>
<td>68%</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>1,937.0</td>
<td>3,844.2</td>
<td>7,380.9</td>
<td>11,773.5</td>
<td>18,131.9</td>
<td>26,400.1</td>
<td>69%</td>
</tr>
</tbody>
</table>

Source: IDC Internet Commerce Market Model Version 8.1

### Table A20

<table>
<thead>
<tr>
<th></th>
<th>2001</th>
<th>2002</th>
<th>2003</th>
<th>2004</th>
<th>2005</th>
<th>2006</th>
<th>CAGR 01-06</th>
</tr>
</thead>
<tbody>
<tr>
<td>Business End Use</td>
<td>220.3</td>
<td>422.9</td>
<td>811.9</td>
<td>1,295.1</td>
<td>1,994.5</td>
<td>2,904.0</td>
<td>67%</td>
</tr>
<tr>
<td>eCommerce</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Supply Chain</td>
<td>1,716.6</td>
<td>3,421.4</td>
<td>6,569.0</td>
<td>10,478.4</td>
<td>16,137.4</td>
<td>23,496.1</td>
<td>69%</td>
</tr>
<tr>
<td>eCommerce</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>1,937.0</td>
<td>3,844.2</td>
<td>7,380.9</td>
<td>11,773.5</td>
<td>18,131.9</td>
<td>26,400.1</td>
<td>69%</td>
</tr>
</tbody>
</table>

Source: IDC Internet Commerce Market Model Version 8.1

### Table A21

<table>
<thead>
<tr>
<th></th>
<th>2001</th>
<th>2002</th>
<th>2003</th>
<th>2004</th>
<th>2005</th>
<th>2006</th>
<th>CAGR 00-06</th>
</tr>
</thead>
<tbody>
<tr>
<td>eDistribution</td>
<td>968.5</td>
<td>1,729.9</td>
<td>2,952.4</td>
<td>4,238.5</td>
<td>5,983.5</td>
<td>7,920.0</td>
<td>52%</td>
</tr>
<tr>
<td>eProcurement</td>
<td>871.6</td>
<td>1,691.5</td>
<td>3,173.8</td>
<td>4,944.9</td>
<td>7,071.5</td>
<td>9,240.0</td>
<td>60%</td>
</tr>
<tr>
<td>eMarketplaces</td>
<td>96.8</td>
<td>422.9</td>
<td>1,254.8</td>
<td>2,590.2</td>
<td>5,076.9</td>
<td>9,240.0</td>
<td>149%</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>1,937.0</td>
<td>3,844.2</td>
<td>7,380.9</td>
<td>11,773.5</td>
<td>18,131.9</td>
<td>26,400.1</td>
<td>69%</td>
</tr>
</tbody>
</table>

Source: IDC B2B eCommerce Market Model
Taiwan

Table A22
Taiwan B2B eCommerce Market by Enterprise Type, 2001-2006 (US$Million)

<table>
<thead>
<tr>
<th></th>
<th>2001</th>
<th>2002</th>
<th>2003</th>
<th>2004</th>
<th>2005</th>
<th>2006</th>
<th>CAGR 01-06</th>
</tr>
</thead>
<tbody>
<tr>
<td>Small Business</td>
<td>1,441.7</td>
<td>3,281.7</td>
<td>7,337.7</td>
<td>14,627.8</td>
<td>26,248.4</td>
<td>44,097.3</td>
<td>98%</td>
</tr>
<tr>
<td>Medium/Large Business</td>
<td>2,852.3</td>
<td>6,124.2</td>
<td>12,311.5</td>
<td>22,662.6</td>
<td>38,294.1</td>
<td>60,504.7</td>
<td>84%</td>
</tr>
<tr>
<td>Government</td>
<td>384.0</td>
<td>840.6</td>
<td>1,723.6</td>
<td>3,237.5</td>
<td>5,584.6</td>
<td>9,214.5</td>
<td>89%</td>
</tr>
<tr>
<td>Education</td>
<td>806.3</td>
<td>1,789.2</td>
<td>3,250.2</td>
<td>5,735.0</td>
<td>9,653.3</td>
<td>15,252.2</td>
<td>80%</td>
</tr>
<tr>
<td>Total</td>
<td>5,484.3</td>
<td>12,035.7</td>
<td>24,623.1</td>
<td>46,263.0</td>
<td>79,780.4</td>
<td>129,068.8</td>
<td>88%</td>
</tr>
</tbody>
</table>

Source: IDC Internet Commerce Market Model Version 8.1

Table A23
Taiwan B2B eCommerce Market by Purchase Type, 2001-2006 (US$Million)

<table>
<thead>
<tr>
<th></th>
<th>2001</th>
<th>2002</th>
<th>2003</th>
<th>2004</th>
<th>2005</th>
<th>2006</th>
<th>CAGR 01-06</th>
</tr>
</thead>
<tbody>
<tr>
<td>Business End Use eCommerce</td>
<td>1,213.4</td>
<td>2,377.0</td>
<td>4,370.6</td>
<td>7,575.6</td>
<td>12,268.2</td>
<td>19,360.3</td>
<td>74%</td>
</tr>
<tr>
<td>Supply Chain eCommerce</td>
<td>4,270.9</td>
<td>9,656.6</td>
<td>20,252.5</td>
<td>38,687.4</td>
<td>67,514.2</td>
<td>109,708.5</td>
<td>91%</td>
</tr>
<tr>
<td>Total</td>
<td>5,484.3</td>
<td>12,035.7</td>
<td>24,623.1</td>
<td>46,263.0</td>
<td>79,780.4</td>
<td>129,068.8</td>
<td>88%</td>
</tr>
</tbody>
</table>

Source: IDC Internet Commerce Market Model Version 8.1

Table A24
Taiwan B2B eCommerce Market by Segment, 2001-2006 (US$Million)

<table>
<thead>
<tr>
<th></th>
<th>2001</th>
<th>2002</th>
<th>2003</th>
<th>2004</th>
<th>2005</th>
<th>2006</th>
<th>CAGR 00-06</th>
</tr>
</thead>
<tbody>
<tr>
<td>eDistribution</td>
<td>3,235.7</td>
<td>6,619.6</td>
<td>11,819.1</td>
<td>20,355.7</td>
<td>29,518.7</td>
<td>38,720.6</td>
<td>64%</td>
</tr>
<tr>
<td>eProcurement</td>
<td>2,029.2</td>
<td>4,212.5</td>
<td>8,371.8</td>
<td>14,341.5</td>
<td>22,338.5</td>
<td>32,267.2</td>
<td>74%</td>
</tr>
<tr>
<td>eMarketplaces</td>
<td>219.4</td>
<td>1,203.6</td>
<td>4,432.1</td>
<td>11,565.7</td>
<td>27,923.1</td>
<td>58,080.9</td>
<td>205%</td>
</tr>
<tr>
<td>Total</td>
<td>5,484.3</td>
<td>12,035.7</td>
<td>24,623.1</td>
<td>46,263.0</td>
<td>79,780.4</td>
<td>129,068.8</td>
<td>88%</td>
</tr>
</tbody>
</table>

Source: IDC B2B eCommerce Market Model

A  IDC  - 55 -  NA
### Thailand

#### Table A25
**Thailand B2B eCommerce Market by Enterprise Type, 2001-2006 (US$ Million)**

<table>
<thead>
<tr>
<th></th>
<th>2001</th>
<th>2002</th>
<th>2003</th>
<th>2004</th>
<th>2005</th>
<th>2006</th>
<th>CAGR 01-06</th>
</tr>
</thead>
<tbody>
<tr>
<td>Small Business</td>
<td>69.1</td>
<td>153.9</td>
<td>330.4</td>
<td>704.2</td>
<td>1,462.4</td>
<td>2,895.6</td>
<td>111%</td>
</tr>
<tr>
<td>Medium/Large Business</td>
<td>267.8</td>
<td>510.1</td>
<td>980.5</td>
<td>1,822.8</td>
<td>3,358.4</td>
<td>5,877.1</td>
<td>85%</td>
</tr>
<tr>
<td>Government</td>
<td>13.0</td>
<td>29.5</td>
<td>67.3</td>
<td>153.1</td>
<td>346.4</td>
<td>720.5</td>
<td>123%</td>
</tr>
<tr>
<td>Education</td>
<td>2.7</td>
<td>6.5</td>
<td>14.0</td>
<td>28.0</td>
<td>54.8</td>
<td>101.3</td>
<td>107%</td>
</tr>
<tr>
<td>Total</td>
<td>352.5</td>
<td>700.1</td>
<td>1,392.2</td>
<td>2,708.1</td>
<td>5,221.9</td>
<td>9,594.6</td>
<td>94%</td>
</tr>
</tbody>
</table>

Source: IDC Internet Commerce Market Model Version 8.1

#### Table A26
**Thailand B2B eCommerce Market by Purchase Type, 2001-2006 (US$ Million)**

<table>
<thead>
<tr>
<th></th>
<th>2001</th>
<th>2002</th>
<th>2003</th>
<th>2004</th>
<th>2005</th>
<th>2006</th>
<th>CAGR 01-06</th>
</tr>
</thead>
<tbody>
<tr>
<td>Business End Use eCommerce</td>
<td>108.4</td>
<td>210.0</td>
<td>408.9</td>
<td>785.3</td>
<td>1,481.7</td>
<td>2,686.5</td>
<td>90%</td>
</tr>
<tr>
<td>Supply Chain eCommerce</td>
<td>244.1</td>
<td>490.1</td>
<td>983.2</td>
<td>1,922.7</td>
<td>3,740.2</td>
<td>6,908.1</td>
<td>95%</td>
</tr>
<tr>
<td>Total</td>
<td>352.5</td>
<td>700.1</td>
<td>1,392.2</td>
<td>2,708.1</td>
<td>5,221.9</td>
<td>9,594.6</td>
<td>94%</td>
</tr>
</tbody>
</table>

Source: IDC Internet Commerce Market Model Version 8.1

#### Table A27

<table>
<thead>
<tr>
<th></th>
<th>2001</th>
<th>2002</th>
<th>2003</th>
<th>2004</th>
<th>2005</th>
<th>2006</th>
<th>CAGR 00-06</th>
</tr>
</thead>
<tbody>
<tr>
<td>eDistribution</td>
<td>193.9</td>
<td>364.0</td>
<td>640.4</td>
<td>1,083.2</td>
<td>1,827.7</td>
<td>2,878.4</td>
<td>72%</td>
</tr>
<tr>
<td>eProcurement</td>
<td>141.0</td>
<td>266.0</td>
<td>473.3</td>
<td>812.4</td>
<td>1,305.5</td>
<td>1,918.9</td>
<td>69%</td>
</tr>
<tr>
<td>eMarketplaces</td>
<td>17.6</td>
<td>70.0</td>
<td>278.4</td>
<td>812.4</td>
<td>2,088.8</td>
<td>4,797.3</td>
<td>207%</td>
</tr>
<tr>
<td>Total</td>
<td>352.5</td>
<td>700.1</td>
<td>1,392.2</td>
<td>2,708.1</td>
<td>5,221.9</td>
<td>9,594.6</td>
<td>94%</td>
</tr>
</tbody>
</table>

Source: IDC B2B eCommerce Market Model
Our Clients

Throughout the world, MyBiz123 has built valuable relationships with local, regional and international partners and clients. MyBiz is proud to work with partners and clients who are themselves world-class business leaders, all delivering world-class solutions in their respective industries.

ABCDEFHIJKLMNOPQRSTUVWXYZ

A
A.P. S Manja Sdn Bhd
AACO Technologies Sdn Bhd
AANTANINI ENTERPRISE
ABW Frame Art & Gallery Sdn Bhd
ACC Industries Sdn Bhd
Ace-Tex Plastic Sdn Bhd
AEC Office Supplies Aeroglass Industry (1969) Sdn Bhd
Aerosel Manufacturing Sdn. Bhd.
Asgak Electronics Sdn Bhd
Agsree Universal (m) Sdn Bhd
AHF Furnishing International Sdn Bhd
AIR Ingredients Sdn. Bhd.
AirOcean Enterprise
Alfatix Sdn. Bhd.
Alianz Trade Alliance Malaysia Sdn Bhd
Alert Building Systems Sdn Bhd
Alpha Precima Sdn Bhd
Altorba Industries Sdn Bhd
Alvey (M) Sdn. Bhd.
American Ginseng Sdn Bhd
Amisan Products (M) Sdn Bhd
Ampri Rubberware Industries Sdn Bhd
Artwise Sendirian Berhad
eFace Prototyping Sdn Bhd
APM Coil Springs Sdn. Bhd.
APM Plastics Sdn Bhd
Aquilla Sofa Industries Sdn Bhd
Art Printing Works Sdn Bhd
Asia Communication & Electronic Sdn. Bhd.
Asia Electronic Commerce Sdn Bhd
Asia Envelopes Manufacturers Sdn. Bhd.
Asia Inet Commerce Sdn. Bhd.
Autokeen Sdn Bhd.
Azman Hamzah Plastik Sdn Bhd
AZS Precision Sdn Bhd

B
B.P. Nam Yang Printers & Paper Box Sdn Bhd
B.T. Furnishing Sdn Bhd
Banaban Embroidery Centre
BCM Electronics Corporation Sdn. Bhd.
Beta Distributors Sdn Bhd
Bheersma Consult (M) Sdn Bhd
Bicassa (M) Sdn Bhd
Billon Challenger (M) Sdn Bhd
Biografik (M) Sdn. Bhd.
Biokut Foh San Sdn Bhd
Bodubasak Manufacturing Sdn Bhd
Bonha Corporation Bhd.
Bonnie Sdn Bhd

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1/15/03
C

Caccina Sofa Manufacturer (M) Sdn Bhd
Cal-Lab Marketing Sdn Bhd
Camoso Engineering Services & Trading
Carpets International Malaysia Sdn Bhd
CEC Industries Sdn Bhd
Central Capacitors (M) Sdn Bhd
Chemical Industries (Malaya) Sdn. Bhd.
Cheng Meng Furniture Co (Pte) Ltd.
Chernyen Industries Sdn. Bhd.
Chin Chang Sdn Bhd
Chin Song Paper Products & Envelopes Manufacturing Co...
Chip Card Sdn Bhd
Chuan Ming Sdn Bhd
Chung Hing Shoes Store Sdn Bhd
Citibank Singapore
Citra Store Sdn Bhd
Commercial & Residential Interiors Pte Ltd Compounding & Colouring Sdn Bhd
Computer Forms (M) Bhd.
Computer Protocol (M) Sdn Bhd
Consolidated Cable Sdn. Bhd.
Contapak Noron Sdn Bhd
Crystal Clear Technology Sdn Bhd
CS Metal Industries (M) Sdn. Bhd.

D

Daas Furniture Sdn. Bhd.
Daichi Industries Berhad(222897-W)
Dama Enterprise Pte Ltd.
Dat-co Design Pte Ltd.
Dijaya Ceil Sdn Bhd
Dijaya Enterprise Bhd
Diperdana Holdings Berhad
DNA-AD Tech (Asia) Sdn Bhd
Dongfah Machinery & Parts Sdn Bhd
Dor Rue Sdn Bhd
Dymaflex International Pte Ltd

E

E & W Engineering Sdn Bhd
Eagle & Pagoda Brand Teck Aun Medical Factory Sdn Bhd
Eastern Electric Industries Sdn Bhd
Eastern Ocean Plastic Industry Sdn Bhd
Ebiz Sdn Bhd
EFD Syraneotech Sdn Bhd
Eplan Sdn Bhd
Enaz Resources Sdn Bhd
Enmore Enterprise Sdn Bhd
EntryPoint-Tech Sdn Bhd
Epoxy And Equipment Technology Pte Ltd.
Europa Furniture Co Pte Ltd
Everaccess (M) Sdn. Bhd.
Everhome Holdings (M) Berhad.
Excel Pharmaceutical Sdn Bhd
Express Audio Industry Sdn Bhd

F

Federal Batteries (Mfg) Sdn Bhd
Federal Packages Sdn Bhd
Ferruci Corporation (M) Sdn Bhd
Fidani Sdn. Bhd.
Fluid Mech Equipment Sdn Bhd
Foam Packaging Industries Sdn. Bhd.
Formedge (M) Sdn Bhd
Freiberg Marketing Sdn Bhd
G
Galaxy Electroplating Sdn Bhd
G.K. Industries Sdn Bhd
Globe International Sdn Bhd
Gagan Engineering Sdn Bhd
General Aluminium Works (M) Sdn Bhd
Genting Sanyen Industrial Paper Sdn Bhd
G-Five Security Consultancy Sdn Bhd
Getson Engineering Service Sdn Bhd
Global Impress (M) Sdn Bhd
Goldmetric Sdn Bhd Geresta Sdn Bhd
Gulf & Pacific Industries Sdn Bhd
Guyan Plastic Industries Sdn Bhd

H
Habit Jewels Sdn Bhd
Hai-O Pharmaceutical (M) Sdn Bhd
Hana International Sdn Bhd
Hang San Electrical Supplies Sdn Bhd
Harper Wira Sdn Bhd
Harta Serakar Sdn Bhd
Hartalega Sdn Bhd
Hercules Sdn Bhd
Heaveboard Sdn Bhd
Heaveplan (M) Sdn Bhd
Hial Dagang Sdn Bhd
Hing Wah Sauce & Foodstuff (Sabah) Sdn Bhd
Hind Tech Sdn Bhd
Hitachi Sdn Bhd
Hock Lee Rubber Products Sdn Bhd
Hornway Industries Sdn Bhd
Hovid Sdn Bhd
HPA Industries Sdn Bhd
Hup Soon Mechanical Works Sdn Bhd
Hydrotrop First-Technology Sdn Bhd
Hyrax Oil Sdn Bhd

I
Ideal Colour Press Sdn Bhd
Industri Kawet Zubir H Yusoff Sdn Bhd
Industronics Berhad Innopak (M) Sdn Bhd
Innovatech Industries Sdn Bhd
Insufflex Sdn Bhd Inter-Granite Sdn Bhd
InterSouth Marketing Sdn Bhd

J
JavaTiga Corporation Sdn Bhd
Jermetal Industries Sdn Bhd
Jeffro Robin (M) Sdn Bhd
JG Containers (M) Sdn Bhd
Ji Seng Hong Plastic Manufacturing Sdn Bhd
Jime Sdn Bhd Jifu Industries (M) Sdn Bhd
Josu Aquaculture Sdn Bhd
Josu Timber Industries Sdn Bhd
Juan Kuang Electric Fans Manufacturer Sdn Bhd

K
K.G. Pastry Manufacturing Sdn Bhd
K.Yip Associates Sdn Bhd
Kanzen Kagu Sdn Bhd
Kanzen Tetsu Sdn Bhd
Kardis - Wai Shen Logistics Pte Ltd
Keaslee Marketing Sdn. Bhd.
Kejuruteraan Elektrik Sutera (M) Sdn. Bhd.
Kembara Station Sdn Bhd
Ken Chong Food Industries Sdn Bhd
Keng Cushions Trading
Kim Hin Industry Berhad
Kim Loong Hual Industries Sdn Bhd
Knopprint Trading
Kinta Castorbeans Sdn Bhd

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1/15/03
L

L & R Holdings Sdn Bhd
Lam Seng Plastics Industries Sdn Bhd
Langkawi Trading Co.
Larrie Corporation (M) Sdn. Bhd.
Laoco Coffee Company (M) Sdn Bhd
Lasef Enterprise Sdn Bhd
Le' Wangi Dr' Wangi Traditional Collection Sdn Bhd
Lee Huat Plastics Industries Sdn Bhd
Lee Soon Seng Plastic Industries Sdn Bhd
Lencana Industries Sdn. Bhd.
Lengkuas Grafik Sdn Bhd
Leong Bee & Soo Bee Sdn Bhd
Ling Dynamic Group Of Companies
Litematic (M) Sdn Bhd
Living Style Interior.
LK Trade Enterprise
Logomas Packaging Sdn. Bhd

M

Madefull (M) Sdn Bhd
Magnasonic (M) Sdn. Bhd.
Maju Egatt (M) Sdn Bhd
Malaysian Industrial Diamond and Synthesizing Sdn Bhd
Malgames Industries Sdn Bhd
Malleenlif Enterprise
MAN Electronics (M) Sdn. Bhd.
Manimore Resources Sdn Bhd
Marditech Pias Sdn Bhd
Marhua Kraftangan Sdn Bhd
Marmoidea (M) Sdn. Bhd.
Masray Plastik Sdn Bhd
Matamar Woodstock Sdn Bhd
Maxtulin Sdn Bhd
Maeturn Corporation Sdn. Bhd.
Mega Air-Conditioning Sdn Bhd
Mega Teknik Sdn Bhd
Megasfoam Containers Enterprise Sdn Bhd
Megafoyo Sdn Bhd
Melandar Casa Mobil Pte Ltd
Memory Lane (M) Sdn Bhd
MEP Meeting & Exhibition Planners Sdn Bhd
Metro More Creative Sdn Bhd
MGT Online Sdn Bhd.
Michigan Pastries Sdn Bhd
Micro Carbide Engineering Sdn Bhd
Mimos Berhad
Mitasha Enterprise Monomedi Sdn. Bhd.
Muridun Tools And Controls Sdn. Bhd.
Mutual Way Development & Construction Sdn Bhd
Mycorn Trading

N

Nagatrend Sdn Bhd
Narabac Engineering Sdn Bhd.
Nation Superbike Sdn Bhd.
Needle & Thread Industries
Ngee Ming Shoe Manufacturers Sdn. Bhd.
Nicemac Sdn Bhd
Niche Allied Industries Sdn Bhd.
Niro Ceramic (M) Sdn. Bhd.
Nita Beauty Industries Sdn Bhd
Northland Overseas Engineering Sdn Bhd.
Novel Rich Sdn Bhd

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NYOK LAN GARMENTS SDN. BHD.

O
O Square Advertising Sdn. Bhd.
Oishister Enterprise Sdn Bhd
Optical Media Sdn Bhd
Orient Containers Sdn. Bhd.
Oriental Nichinan Design Engineering Sdn Bhd
Orisoft Systems (M) Sdn Bhd
OTC Digital Mapping Services Sdn Bhd
Overseas Trading Co. CWI LAB (M) SDN BHD

P
Pacific Impact Industries Sdn Bhd
Pantu Elastic Industries Sdn Bhd
Pen-Star Wood Industries Pte Ltd
Park Games Equipment (M) Sdn Bhd
Pawada Food Industries Sdn Bhd
PB Malaysia Sdn Bhd
Perak Metal Industries Sdn Bhd
Perusahaan Makanan Kami Sdn. Bhd.
Pest Dynamics (M) Sdn Bhd.
Pharmatech Industries Sdn. Bhd.
Pipenray Furniture Sdn Bhd
Plantscape (M) Sdn Bhd
Poh Kong Jewellery Manufacturer Sdn. Bhd.
Polyplas Sdn Bhd
Povra Holding Sdn Bhd
PPH Printing & Packaging (Penang) Sdn Bhd
Prelico Electronics Sdn Bhd
Prelico Group Sdn Bhd.
PrimeClass Marketing Sdn Bhd
Primecore Sdn. Bhd.
Proca Industries Sdn Bhd
Progressive Impact (PI) Trading
Promate Industries Sdn Bhd
Prominent Merge (M) Sdn Bhd
Proton Electrical Engineering Sdn Bhd
Pro-Trans Logistic Service Sdn Bhd
Provet Group of Companies Sdn. Bhd.
Public Printers Sdn Bhd
Pustaka Sri Jaya Sdn Bhd

R
Ravira Sdn Bhd.
Raya Plastik Industrie Sdn Bhd.
RehanStat Sdn Bhd
Reka Kaca Sdn Bhd Richhill (M) Sdn Bhd
Romando Leather Enterprise
Romewell (M) Sdn Bhd.
Royale Baby Industries Sdn Bhd
Ruby Glamour Sdn Bhd

S
S.B. Industri (Pahang) Sdn Bhd
Segatec Sdn Bhd Selia-Tek Sdn Bhd
Senawang Land Group of Companies
Servicom Services Sdn. Bhd.
Shee Huat Pottery (Ipoh) Sdn Bhd
Sign Masters Sightech (Malaysia) Sdn Bhd
Simply Chocolate Sdn Bhd.
Sincere Match & Tobacco Factory Sdn Bhd
Singpoo (Borneo) Sdn Bhd
Sitro Plastic Industries Sdn Bhd
Skapa Marketing Sdn Bhd
Snowcraft (M) Sdn. Bhd.

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Soundcheck Technologies Enterprise
SpaceCom Marketing Sdn Bhd
Sri Vinayaka Exports Pte Ltd
SSN Gloves (M) Sdn. Bhd.
Stark Marketing (M) Sdn. Bhd.
Steel Recon Industries Sdn Bhd
Style Trading Co.
Sundrop Fruit Juices Bhd.
Sunny Sales Sdn. Bhd.
Syarikat Chip Seng Trading Sdn Bhd
Syarikat Lee Engineering Trading Sdn Bhd
Syairi Marketing Sdn. Bhd.
Systec Forms Marketing Sdn Bhd
Systronic Industries Sdn Bhd
Sze Chuan Sdn Bhd

T
Tacaara Sdn Bhd
Teaping Super Furniture Sdn. Bhd.
Tekuao Rubber Products Sdn Bhd
Tadik Megah Sdn Bhd
Teck See Plastic Sdn. Bhd
Tekno Logam Sdn Bhd
Telemas Corporation Sdn. Bhd.
Tennmoku Pottery (M) Sdn Bhd
Tepat Teknik Sdn. Bhd.
Theatre Project Sdn Bhd.
Time Era Sdn Bhd
Timol Weaving Sdn Bhd
TNK Electronic Manufacturing Sdn Bhd
TOA E & I Singapore Pte Ltd
Tool Consult & Press Sdn Bhd
Top Designer Garment Manufacturing Sdn Bhd
Top Glove Sdn. Bhd.
Top Ten Plastic Industries Sdn Bhd
Topaz Industries Sdn. Bhd.
Toprank Corporation Sdn Bhd
TPG Industries Sdn Bhd
Tracoma Sdn Bhd (Tres Chic)
True North Furniture Sdn Bhd
Tush Tanks Sdn. Bhd.
Tuck Sun Logistics Group
TVR Sports (Malaysia) Sdn Bhd
Twinine Sdn Bhd

U
Ukasia Sdn. Bhd.
Ultimate Concepts Sdn Bhd
Ultimate Print Sdn Bhd
Uni-Best Enterprise
Unibrite Electrical Engineering Sdn Bhd
Unico Technology Berhad
Union Plastics Sdn. Bhd..
United Envelope Manufacturers (M) S/B
United Multimedia Sdn Bhd
Upena Engineering Sdn Bhd
Ultmost Apparels Sdn. Bhd.

V
VBC Electro-Heat Sdn Bhd
VBC Manufacturing Sdn Bhd
Vetro System (M) Sdn. Bhd.
Vitraco Engineering & Services Sdn Bhd

W
Wanjun Precision Machining Sdn Bhd
Waste and Metalic Sdn Bhd

http://www.mybiz.net/mybiz/international/clientsmain.htm
X

Y
Y & Y Garmex Textiles Industries Sdn Bhd
Yoon Sang Fibre Glass Awning
Yeontrade Sdn Bhd

Z
Zeltun Berhad
Zanwa Sdn. Bhd.
Zeq Holdings Sdn Bhd
Annexure 4

SURVEY OF SUBSCRIBERS TO MyBiz.com

1. Is your organisation a member / subscriber to MyBiz.com?

________________________________________________________________________

________________________________________________________________________

2. When did your organisation join MyBiz.com?

________________________________________________________________________

________________________________________________________________________

3. Is there any registration fee or any other payments required in order to become a member / subscriber of MyBiz.com?

________________________________________________________________________

________________________________________________________________________

4. Is there any annual fee to be paid? If so, what is the amount per year?

________________________________________________________________________

________________________________________________________________________

5. Why did your organisation choose to join MyBiz.com?

________________________________________________________________________

________________________________________________________________________

________________________________________________________________________

________________________________________________________________________

6. What product/service does your organisation deal in?

________________________________________________________________________

________________________________________________________________________

________________________________________________________________________
7. What are the benefits you have seen so far since joining MyBiz.com? State the benefits that arose as a direct result of operating via or through MyBiz.com.

8. Did your organisation receive or benefit from new or an increase in business volume as a result of being on MyBiz.com?

9. Do you have Internet facilities in your office?

10. Are your staff familiar with the use of the Internet?

11. Were you or your staff trained on the use of MyBiz.com?

12. Did you make any changes or were you required to make any changes in the office operating environment in order to use MyBiz? If so, state the changes made.
13. Do you get any news / updates from MyBiz.com periodically?

14. Are you intending to continue your membership with MyBiz?

15. If your answer to Question 13 is "No", what would be the reasons for your not wanting to continue your association with MyBiz.com?

16. If your organisation is intending to continue with MyBiz.com? Please state the reasons.

17. Do you agree that the future trend of business would be online or through the Internet?
18. Do you think MyBiz.com needs to make changes in the way they operate. If so, what would be your suggestions?


19. What else needs to happen in order for your organisation to use MyBiz.com?


20. What portion of your business, if any, was done through MyBiz.com?


21. Who did the marketing and promotion of your presence on Mybiz.com?


22. Did you initiate any business through MyBiz.com?


23. If the answer to Q 22 is "No", state reasons for not using MyBiz.com to initiate business from your end.


Name of Company: _________________________________

Name of Respondent: _______________________________

Date: ___________________________________________
<table>
<thead>
<tr>
<th></th>
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<th></th>
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<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>1 Y</td>
<td>-</td>
<td>N</td>
<td>Y, not sure</td>
<td>Free</td>
<td>Garments</td>
<td>N</td>
<td>N Y Y</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2 Y</td>
<td>Personnel in-charge has left the Company</td>
<td>N</td>
<td>Y, not sure</td>
<td>Interesting, free and keep with market trends</td>
<td>Plastic pallets</td>
<td>N</td>
<td>Y Y Y</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>3 Y</td>
<td>Not sure</td>
<td>N</td>
<td>-</td>
<td>Free &amp; increase clients</td>
<td>office furniture</td>
<td>N</td>
<td>Y Y Y</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>4 Y</td>
<td>-</td>
<td>N</td>
<td>Y, lesser than 5K</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>5 Y</td>
<td>Promotion</td>
<td>N</td>
<td>Y, lesser than 5K</td>
<td>trend, &amp; promise of more customers</td>
<td>furniture</td>
<td>N</td>
<td>Y Y Y N (person left)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>6 Y</td>
<td>-</td>
<td>N</td>
<td>Y, not sure</td>
<td>Changing trends in business methods</td>
<td>-</td>
<td>Y, Faster processing of orders</td>
<td>N</td>
<td>Y Y</td>
<td></td>
<td></td>
</tr>
<tr>
<td>7 Y</td>
<td>Promotion</td>
<td>N</td>
<td>Y, not sure</td>
<td>Free</td>
<td>Ceramics</td>
<td>N</td>
<td>N Y Y</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>8 Y</td>
<td>Management is not interested to be a member of Mybiz</td>
<td>N</td>
<td>Y, not sure</td>
<td>Free</td>
<td>Garments</td>
<td>N</td>
<td>N Y Y</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>9 Y</td>
<td>Personnel in-charge has left the Company</td>
<td>N</td>
<td>Y, not sure</td>
<td>Interesting, free and keep with market trends</td>
<td>Plastic pallets</td>
<td>N</td>
<td>Y Y Y</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>10 Y</td>
<td>No response</td>
<td>N</td>
<td>Y, not sure</td>
<td>Free &amp; increase clients</td>
<td>office furniture</td>
<td>N</td>
<td>Y Y Y</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>11 Y</td>
<td>No response</td>
<td>N</td>
<td>Y, lesser than 5K</td>
<td>trend, &amp; promise of more customers</td>
<td>furniture</td>
<td>N</td>
<td>Y Y Y N (person left)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>12 Y</td>
<td>No response</td>
<td>N</td>
<td>Y, not sure</td>
<td>Changing trends in business methods</td>
<td>-</td>
<td>Y, Faster processing of orders</td>
<td>N</td>
<td>Y Y</td>
<td></td>
<td></td>
</tr>
<tr>
<td>13 Y</td>
<td>No response</td>
<td>N</td>
<td>Y, not sure</td>
<td>Free</td>
<td>Ceramics</td>
<td>N</td>
<td>N Y Y</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>14 Y</td>
<td>No response</td>
<td>N</td>
<td>Y, not sure</td>
<td>Free</td>
<td>Garments</td>
<td>N</td>
<td>N Y Y</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Q11</td>
<td>Q12</td>
<td>Q13</td>
<td>Q14</td>
<td>Q15</td>
<td>Q16</td>
<td>Q17</td>
<td>Q18</td>
<td>Q19</td>
<td>Q20</td>
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<td>-----</td>
<td>-----</td>
<td>-----</td>
</tr>
<tr>
<td>Y</td>
<td>N</td>
<td>N/A</td>
<td>Y</td>
<td>-</td>
<td>Familiar with b 2 c</td>
<td>Y</td>
<td>Y</td>
<td>negligible</td>
<td>mybiz</td>
<td>N</td>
</tr>
<tr>
<td>Y</td>
<td>?</td>
<td>NA</td>
<td>Y</td>
<td>May pick up one of these days if everyone is using mybiz</td>
<td>don't know</td>
<td>promotions</td>
<td>all my clients and suppliers must be recruited</td>
<td>NA</td>
<td>Mybiz</td>
<td>No</td>
</tr>
<tr>
<td>Not sure</td>
<td>N</td>
<td>-</td>
<td>N</td>
<td>No changes, renewal fees high</td>
<td>NA</td>
<td>don't know</td>
<td>If more people use it's services</td>
<td>don't know</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Y</td>
<td>N</td>
<td>-</td>
<td>N</td>
<td>Satisfied with current no. clients</td>
<td>N, because furniture require visual inspection changing trends of business</td>
<td>maybe</td>
<td>need to increase the clientele</td>
<td>if the majority of businesses were conducted online</td>
<td>-</td>
<td>mybiz</td>
</tr>
<tr>
<td>Y</td>
<td>N, only difference is thro' method of communication</td>
<td>-</td>
<td>Y</td>
<td>-</td>
<td>-</td>
<td>Add present existing customers</td>
<td>More promotion</td>
<td>Very minimal</td>
<td>mybiz</td>
<td>Y</td>
</tr>
<tr>
<td>Y</td>
<td>N</td>
<td>N/A</td>
<td>N</td>
<td>Expensive &amp; no benefits</td>
<td>N</td>
<td>-</td>
<td>Don't know</td>
<td>If everyone uses mybiz</td>
<td>N/A</td>
<td>Not sure</td>
</tr>
</tbody>
</table>