

APPENDIXES

APPENDIX A

TABLE 1

MALAYSIA TELECOMMUNICATION SERVICES STATISTICS (1988 TO 1993)

Description	1988	1989	1990	1991	1992	1993
Telephone Service						
Residential Telephone	884,138	990,351	1,135,954	1,298,741	1,504,480	1,737,750
Business Telephone	363,549	397,848	449,790	518,109	587,098	672,971
Total Telephone Lines	1,247,687	1,388,199	1,585,744	1,816,850	2,091,578	2,410,721
Public Telephone	21,456	22,353	24,591	27,750	34,549	46,212
Telex	9,930	8,821	8,372	7,981	7,576	7,268
Number of Telephone per 100 population (per cent)	7	8	9	10	12	13
Cellular Telephone						
ATUR 450	27,307	39,419	54,616	70,917	83,118	89,028
ART 900		6,626	23,315	60,761	123,330	251,046
Total	27,307	46,045	77,931	131,678	206,448	340,074
Smartfon - CT2					4,596	6,902
Other Services						
Leased Circuits	8,206	10,933	15,528	18,782	21,385	24,861
Maypac	763	909	1,153	1,655	1,998	2,215
Maycis		301	322	357	376	362
Telita		467	530	634	640	729
Toll Free		93	236	344	494	609
Telemail		14	271	561	755	885
Network Capacity ('000)						
Kilometer Cable Pair	13,482	13,990	14,559	15,664	17,421	20,467
Exchange Line	2,389	2,460	2,506	2,701	3,201	3,826
International Gateway Exchange		5.5	5.5	5.5	11.1	11.1
Mobile Exchange Lines		50	60	92	120	127
Quality of Services of TMB						
Total fault reports per line	0.93	0.79	0.76	0.78	0.78	0.67
Total complaints per 1,000 line	41.9	30.9	19.9	14.7	8.8	7.2
Leased circuits faults restoration			80.7	81.4	94.8	90.3
(within 24 hours)						

Source: Jabatan Telekom Malaysia 1993 Annual Report, pp 62-63 and Telekom Malaysia Berhad 1993 Annual Report, p5.

APPENDIX B

TABLE II

TELEKOM MALAYSIA BERHAD'S FINANCIAL POSITION (1989 TO 1993)

Description	1989	1990	1991	1992	1993
(in RM millions)					
Operating Revenues	2,141	2,574	3,004	3,414	3,931
Profit Before tax	366	564	1,079	1,276	1,527
Profit After Tax	366	563	1,079	923	1,209
Total Shareholder's Funds	2,698	5,539	6,466	7,280	8,353
Total Assets	7,613	8,295	9,480	10,479	11,682
Total Loans	4,111	1,674	1,333	1,178	1,034
Growth Rates over Previous Year					
Operating Revenues	13.8%	20.2%	16.7%	13.7%	15.1%
Profit Before tax	103.3%	54.2%	91.3%	18.3%	19.7%
Total Shareholder's Funds	15.7%	105.3%	16.7%	12.6%	14.7%
Total Assets	2.9%	9.0%	14.3%	10.5%	11.5%
Total Loans	-11.5%	-59.4%	-20.4%	-11.6%	-12.2%
Ratios					
Return on Shareholder's Fund	13.6%	10.9%	16.7%	12.7%	14.5%
Return on Total Assets	4.8%	6.8%	11.4%	8.8%	10.3%
Debt Equity Ratio	1.5	0.3	0.2	0.2	0.1
Dividend Rate		0.5%	12.5%	15.0%	15.0%
Dividend Cover		7.2	4.4	3.1	4.1
Earnings Per Share (sen)	24.4	35.6	54.6	46.7	61
Share Price Information					
High (RM)		7.20	12.10	15.00	22.4
Low (RM)		5.90	6.80	9.55	11.90

Source: Telekom Malaysia Berhad 1990 to 1993 Annual Reports.

APPENDIX C

TABLE III

UNIPHONE TELECOMMUNICATIONS BERHAD'S FINANCIAL POSITION (1990 TO 1994)

Description	1990	1991	1992	1993	1994
Performance (RM '000)					
Turnover	186,585	233,085	361,085	392,161	373,533
Profit Before Tax	14,812	20,407	27,228	40,236	53,012
Profit After Tax	5,365	10,008	16,356	25,463	40,440
Proposed Dividend	2,269	3,176	3,176	3,225	3,909
Retained Profit	31,520	38,628	48,798	118,705	144,409
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Statistics					
Per RM 1.00 Ordinary Share					
Earnings Per Share (sen)	7.69	14.34	21.23	30.40	42.50
Dividend Per Share (sen)	5	7	7	7	8
Dividend Cover	7.68	3.25	4.08	22.38	7.67
Net Tangible Assets (RM)	1.01	1.14	1.31	2.48	2.85

Source: Uniphone Telecommunications Berhad 1990 - 1994 Annual Reports.

APPENDIX D

TABLE IV

SAPURA TELECOMMUNICATIONS BERHAD'S FINANCIAL POSITION (1991 TO 1994)

Description	1991	1992	1993	1994
Performance (RM '000)				
Turnover	93,048	16,809	188,538	189,908
Profit Before Tax	10,718	14,160	23,354	37,927
Profit Attributable to Shareholders	3,966	8,208	12,822	24,695
Statistics				
Per RM 1.00 Ordinary Share				
Gross Earnings Per Share (sen)	55.60	30.70	45.20	54.40
Net Earnings Per Share (sen)	22.50	19.40	27.40	35.80
Gross Dividend (sen)	8	8	8	8
Net Tangible Assets (RM)	104.70	119.3	201.9	229.9

Source Sapura Telecommunications Berhad 1991 to 1994 Annual Reports.