APPENDIX A: TELECOMMUNICATIONS MARKETS

The market sizes of parts of the whole telecommunications industry:

(Sources: LUCENT TECHNOLOGIES 1998 ANNUAL REPORT)

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APPENDIX B: TELEKOM MALAYSIA 1998 FINANCIAL RESULT

TELEKOM MALAYSIA BERHAD
FULL YEAR 1998 FINANCIAL RESULTS

1. DIRECT EXCHANGE LINES
('000)

<table>
<thead>
<tr>
<th></th>
<th>Total DELs</th>
<th>Business</th>
<th>Residential</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>4,223</td>
<td>4,384</td>
<td>3.8%</td>
</tr>
<tr>
<td>Business</td>
<td>1,171</td>
<td>1,157</td>
<td>-1.2%</td>
</tr>
<tr>
<td>Residential</td>
<td>3,052</td>
<td>3,227</td>
<td>5.7%</td>
</tr>
</tbody>
</table>

Leased Lines           | 46         | 51       | 10.9%       |
TM Payphone            | 89         | 109      | 22.5%       |
Other Payphone         | 83         | 72       |             |
ATUR 450               | 90         | 71       | -21.1%      |
TMTouch                | 97         | 138      | 42.3%       |
Mobikom                | 234        | 146      | -37.6%      |
Internet               | 117        | 272      | 132.5%      |
DELs/100 population    | 19         | 21       | 10.5%       |

2. PRODUCTIVITY

<table>
<thead>
<tr>
<th></th>
<th>No. of Employees</th>
<th>DELs per employee</th>
</tr>
</thead>
<tbody>
<tr>
<td>No. of Employees</td>
<td>27,484</td>
<td>27,079</td>
</tr>
<tr>
<td>DELs per employee</td>
<td>154</td>
<td>162</td>
</tr>
</tbody>
</table>

3. SHAREHOLDING STRUCTURE

Malaysian               | 85.2             | 86.6              | 1.6%  |
Foreigners              | 14.8             | 13.4              | 5.2%  |

4. SHARE CAPITAL

<table>
<thead>
<tr>
<th></th>
<th>'000</th>
<th>'000</th>
<th>0.01%</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>2,998,636</td>
<td>2,999,035</td>
<td></td>
</tr>
</tbody>
</table>
5. LOANS

RM Billion  7.8  7.9  1.3%
Gearing (Gross)  69%  66%
Gearing (Net)  49%  58%

6. CAPITAL EXPENDITURE

Inurred (RM billion)  3.04  3.39  11.5%

7. TAXATION

Total Group  530.3  651.6  22.9%
Malaysia  520.1  496.7
Overseas  10.2  154.8

Current Year tax Subsidiaries  1.5
Current Year tax Associates  92.7
In respect of prior year  60.6

Note: Previous and current year tax refers to the TSA and Ghana tax adjustment.

8. DEPRECIATION  1,643.80  2,528.80  53.8%

Note: The higher depreciation charge includes an addition of RM660m arising from the shortening of useful life of assets.

9. FOREX Loss  225.6  157.5  -30.1%

(Sources: www.telekom.com.my; Telekom Malaysia 1998 Annual Report)