

BIBLIOGRAFI

- A.Dale Timpe , ((1991). Memotivasi Pegawai , Diterjemahkan oleh PT Elex Komputindo , Jakarta.
- Alderfer, C.P. (1972). Existence relatedness and growth : Human needs in Organisational settings , New York : The Free Press.
- Alex K. B. Yong .(1998). Malaysian Human Resource management , Institut Pengurusan Malaysia ,Aura Production Sdn. Bhd.
- Barin and Paulus . (1993) . Understanding Human Relations (2nd ed), Allyn Bacon , A Division of Simon & Schuster , Inc.
- Campbell , J.P ., Dunnette , M. D., Lawler, E.E., & Weick, K.E..(1970). Managerial Behavior , Performance and Effectiveness, New York : Mc Graw -Hill.
- Cherington , D.J..(1989).“ Need Theories of Motivation “ , Motivation and Work Behavior (5th ed), in Steers R. M & Porter L.W (editor), New Jersey Mc Graw - Hill
- Cummings, L.L and Schwab, D.P. (19 73) . Performance in organisation Determinants and Appraisal , Gienvew , Illinois : Scott, Foresman and Company.

- Deci, E.L . (1975). Intrinsic Motivation. New York : Plenum
- G.V.Shenoy , Mohamed Sulaiman and Quah Chun Hoo . (1996), Role and Job Responsibilities of Assistance Registrars in Makaysian Universities. Kertas Penyelidikan , Fakulti Pengurusan , Universiti Sains Pulau Pinang.
- Herzberg , F., Mausner, B., & Snyderman, B . (1959). The Motivation to work (2nd ed), New York ; John Wiley & Sons.
- James A. F. Stoner and R. Edward Freeman . (1989). Management (4th Ed). Prentice Hall , New Delhi
- Koontz, H.O' Donnell,C.,Wehrich, H . (1980), Management (7th ed), Mc Graw-Hill Book Company.
- Locke, E.A . (1984). Goal Setting : A Motivational Technique That Works. Prentice -Hall Inc.
- Maslow, A.H. (1954) . Motivation and Personality . New York : Harper & Row
- Miner, J.B . (1980). Theories of Organizational Behavior. Hinsdale illinois : The Dryden Press.
- Mahmood Nazar dan Sabitha Marican . (1995). Hubungan Manusia Dalam Organisasi . Utusan Publication.

- Nor Zaherah . (1998). Motivasi Dalam Pekerjaan Di Kalangan Pegawai tadbir Universiti Malaya. Kertas Projek Penyelidikan sarjana , Universiti Malaya.
- Owens,R.G. (1994). Organizational Behavior in Education , Allyn & Bacon.
- Petri, H. L . (1990). Motivation : Theory , Research and Applications (3rd ed), Belmont , C.A: Wadsworth Publishing
- Richard Denny,(1993), Motivate to Win , Kogan Page Limited , London
- Rosli Mat Taib. (1997). Kepuasan kerja dikalangan Guru : Kajian di dua daerah dalam negeri Selangor Darul Ehsan , Laporan Penyelidikan Sarjana Pendidikan , Fakulti Pendidikan , Universiti Malaya.
- Sanzotta, D. (1977). Motivational Theories and Application for Managers New York: A Division of America Management Assoiation (AMACOM).
- Smither , R.D. (1994). The Psychology of Work and Human Performance . (2nd ed), harper Collin Collage Publishers.
- Steers , R.M, and Porter L.W. (1991). Motivation and Work Behavior , (5th ed), New Jersey : Mc Graw - Hill Internatinal Edition.
- Vroom , V.H ., and Deci .E.L . 1970). Management and motivation, Baltimore Penguin Books.
- Vroom, V.H..(1984). Work and Motivation, New York : John Wiley & Son