

BIBLIOGRAPHY

Aberdeen Group (2001), Best Practices in e-Procurement: The Abridged Report, Aberdeen Group, Boston, MA.

Attaran, M. and Attaran, S. (2002), "Catch the wave of e-procurement", Industrial Management, Vol. 11 No. 3.

Bartels, A. (2004a), "Organizing the procurement function: what to centralize, what to decentralize", IT View and Business View Best Practices, June 10, Forrester Research, Cambridge, MA.

Bushell, S. (2004), "Getting a grip on spending", CIO Magazine, June 2, available at: www.cio.com

Cavana, R.Y., Delahaye, B.L. and Sekaran, U. (2001), "Applied Business Research: Qualitative and Quantitative Methods", John Wiley & Sons Australia, Ltd.

Cohen J.W. (1988), Statistical power analysis for the behavioral sciences, 2nd Edition. Hillsdale, NJ: Lawrence Erlbaum Associates.

Croom, S.R. (2000), "The impact of web-based procurement on the management of operating resources supply", The Journal of Supply Chain Management, Vol. 36 No. 1, pp. 4-13.

Davila, A., Gupta, M. and Palmer, R. (2003), "Moving procurement systems to the internet: the adoption and use of e-procurement technology models", European Management Journal, Vol. 21 No. 1, p. 11ff.

Doyon, T., Hope-Ross, D., Luebbbers, J., Purchase, E. and Reilly, B. (2001), "E-procurement: perspective, preparation and selection", Strategy/Tactics/Trends & Direction, May 7, Gartner Group, Lowell, MA.

Furlonger, D. and Landry, S. (2001), "Questions to ask potential B2B marketplace partners", Best Practices & Case Studies, June 20, Gartner Group, Lowell, MA.

Hannon, D. (2001), "'Unready' suppliers slow move to e-procurement", Purchasing, Vol. 130 No. 23.

Hope-Ross, D. (2001a), "E-procurement ROI: one last time update: 10 April 2001", Strategy & Tactics/Trends & Direction, April 10, Gartner Group, Lowell, MA.

Hope-Ross, D. (2001b), "E-procurement odyssey: 2002 and beyond", Gartner Advisory/Research Note, December 6, Gartner Group, Lowell, MA.

Hope-Ross, D. (2001c), "Management update: e-procurement – opportunities and market forces in 2002 and beyond", Gartner Advisory, December 12, Gartner Group, Lowell, MA.

Hope-Ross, D. and Reilly, B. (2000a), "CEO and CIO update: examining the business case for e-procurement", Gartner Advisory/Inside Gartner Group, February 16, Gartner Group, Lowell, MA.

Hope-Ross, D. and Reilly, B. (2000b), "CEO and CIO update: e-procurement yields benefits but takes planning, time, work", Gartner Advisory, February 23, Gartner Group, Lowell, MA.

Julie Pallant (2001), SPSS survival manual, Chicago: Open University Press.

Kanakamedala, K.B., Ramsdell, G. and Roche, P.J. (2003), "The promise of purchasing software", McKinsey Quarterly, Vol. 4.

Kyte, A. (2000a), "E-procurement: yet another three-tier architecture", Strategy & Tactics/Trends & Direction, September 14, Gartner Group, Lowell, MA.

Kyte, A. (2000b), "There is no first-mover advantage in e-procurement", Strategy & Tactics/Trends & Direction, September 26, Gartner Group, Lowell, MA.

Kyte, A. (2001a), "Procurement: an overview of electronic catalog commerce", Strategy & Tactics/Trends & Direction, January 5, Gartner Group, Lowell, MA.

Kyte, A. (2001b), "Selecting suppliers for white-collar MRO e-procurement", Strategy & Tactics/Trends & Direction, January 17, Gartner Group, Lowell, MA.

Kyte, A. (2001c), "E-procurement: employee self-service is the real benefit", Strategy & Tactics/Trends & Direction, May 3, Gartner Group, Lowell, MA.

Lennon, C. (2002), Achieving Bottom Line Results in a Flat Economy: Leveraging Procurement Business Services, Computer Sciences Corporation, El Segundo, CA.

Lucking-Reiley, D. (2001), "Business-to-business electronic commerce", Journal of Economic Perspectives, Vol. 15 No. 1.

Mitchell, P. (2004), "Field tactics in spending analysis: commodities, contracts and continuous improvement", March 8, AMR Research, Boston, MA.

Rajkumar, T.M. (2001), "E-procurement business and technical issues", Information Systems Management, Vol. 18 No. 4, pp. 52-61.

Ranganathan, C. (2003), "Evaluating the options for business-to-business e-exchanges", Information Systems Management, Vol. 20 No. 3, p. 22ff.

Roth, R.T. (2001), "eProcurement: cutting costs, adding value", Financial Executive, Vol. 17 No. 7, pp. 62-3.

Subramaniam, C. and Shaw, M.J. (2002), "A study of the value and impact of B2B e-commerce: the case of webbased procurement", International Journal of Electronic Commerce, Vol. 6 No. 4, pp. 19-40.

Supplier Selection & Management Report (2001), "E-procurement: are the cost savings worth the investment?", Supplier Selection & Management Report, Vol. 1 No. 5, p. 1ff.

Tabachnick, B.G., and Fidell, L.S. (1996), "Using Multivariate Statistic", 3rd Edition, New York: Harper Collins

Turban, E., King, D., Lee, J. and Viehland, D. (2006), Electronic Commerce 2006: A Managerial Perspective, Pearson/ Prentice-Hall, Englewood Cliffs, NJ.

Vesset, D. (2003), "IDC surveys procurement analytic application users: software products need improvement", November, IDC, Framingham, MA.