

UNIVERSITI MALAYA
ORIGINAL LITERARY WORK DECLARATION

Name of Candidate: M Xavier Thayalan a/l S Muthusamy (I.C. No: 601125-07-5609)

Registration/Matric No: THA050003

Name of Degree: Doctor of Philosophy

Title of Project Paper/Research Report/Dissertation/Thesis (*this Work*)

SOCIAL NETWORKING STRATEGIES AND TACTICS AMONG TERTIARY STUDENT BLOGGERS

Field of Study: Discourse Analysis

I do solemnly and sincerely declare that:

- (1) I am the sole author/writer of this Work;
- (2) This Work is original;
- (3) Any use of any work in which copyright exists was done by way of fair dealing and for permitted purposes and any excerpt from, or reference to or reproduction of any copyright work has been disclosed expressly and sufficiently and the title of the Work and its authorship have been acknowledged in this Work; I do not have any actual knowledge nor do I ought reasonably to know that the making of this work constitutes an infringement of any copyright work;
- (4) I hereby assign all and every rights in the copyright to this Work to the University of Malaya (*UM*), who henceforth shall be owner of the copyright in this Work and that any reproduction or use in any form or by any means whatsoever is prohibited without the written consent of UM having been first had and obtained;
- (5) I am fully aware that if in the course of making this Work I have infringed any copyright whether intentionally or otherwise, I may be subject to legal action or any other action as may be determined by UM.

Candidate's Signature

Date:

Subscribed and solemnly declared before,

Witness's Signature

Date:

Name: Assoc. Prof. Dr. Faridah Noor bt. Mohd. Noor

Designation: Supervisor

ABSTRACT

The main purpose of this study is to investigate the interactive practices of bloggers when they network socially. Based on speech acts theory and social presence theory, the present study analyses the social networking practices and proposes a conceptual framework of blog interaction. The study hopes to contribute towards the existing pool of knowledge on language strategies used in blog forums.

Prior to the collection of the data, a pilot study was conducted to observe blog interactive practices for a period of fourteen weeks. The data for the main study was collected over a period of thirteen months in the form of blog postings. Both qualitative and quantitative analytical methods are used in the study. The qualitative design of the study entails analyzing blog postings, conducting interviews and discussing the blog discourse phenomena. The quantitative design consists of analyzing responses from questionnaires and the quantification of the social networking strategies identified in the data.

By using Herring's (2004) analytical procedures, Computer Mediated Discourse Analysis (CMDA), the qualitative design analyses the social networking practices in blog forums at the participation level and functional moves level. The participation level of analysis entails among others, contextual analysis and frequency of blog postings. Functional moves analysis involves categorizing segments of blog postings to the various types of social networking strategies identified in the data based on its form and content. Additionally, all functional moves identified in the data are quantified to determine the frequencies of the categories of social networking strategies.

This study found that the participants in this study social network mostly for the purposes of giving and generating opinions from others within the given speech community. Additionally, the participants social network by remaining focused on the blogging topics and themes that enabled to engage in fruitful discourse. This happened when blog members served as gate keepers and to ward off defective and negative behaviour in blog forums. Therefore, as members of the discourse community, blog participants are expected to comply with certain discoursal expectations.

The participants in this study were found to have used social networking practices and linguistic features that fostered camaraderie and encouraged intercultural interaction. In addition, the participants used different sets of social networking strategies in blog forums on gender topics. This study found that the female participants used a more direct strategy than their male counterparts.

This study found that social presence influenced interactivity in blog forums. Among others, the influence of social presence was seen in the choice of words and language in the social networking strategies in blog forums. For example, blog participants hedged, used avoidance strategy in the discussion of blog issues which was deemed sensitive as they were conscious that other participants were reading their comments.

ABSTRAK

Tujuan utama kajian adalah untuk menyiasat strategi-strategi interaktif yang digunakan oleh peserta blog dalam jaringkerja sosial. Berdasarkan teori *speech-acts* dan teori *social presence*, kajian ini menganalisa kelakuan jaringkerja sosial dan mencadangkan satu rangkakerja konseptual interaksi blog. Diharap kajian ini dapat menyumbang kepada pengetahuan tersedia ada perihal strategi-strategi bahasa yang digunakan di dalam forum-forum blog.

Sebelum data dikumpul, satu kajian awal telah dijalankan untuk memerhati interaksi blog selama empat belas minggu. Data untuk kajian utama dikumpul dalam jangkamasa 13 bulan dalam bentuk pos-pos blog. Kedua-dua rangka penganalisaan kualitatif dan kuantitatif digunakan dalam kajian ini. Rekabentuk kualitatif merangkumi penganalisaan pos-pos blog, temuduga dan membincang fenomena wacana blog. Rekabentuk kuantitatif merangkumi penganalisaan respon-respon yang diperolehi dalam soalselidik dan pengiraan jaringankerja strategi sosial yang dikenal pasti di dalam data.

Dengan menggunakan pendekatan Computer Mediated Discourse Analysis (CMDA) Herring (2004) rekabentuk kualitatif menganalisa kelakuan jaringankerja sosial pada aras penyertaan, dan aras *functional moves*. Penganalisaan pada aras penyertaan merangkumi di antaranya, analisis konteks dan kekerapan pos-pos blog. Analisis *functional moves* dijalankan dengan mengkategori segmen-segmen pos blog kepada pelbagai strategi jaringkerja yang dikenalpasti berdasarkan bentuk dan isi kandungan data. Kesemua *functional moves* yang telah dikenalpasti dikira untuk kekerapan kategori-kategori strategi jaringkerja.

Kajian ini mendapati jaringankerja strategi sosial digunakan untuk pelbagai tujuan interaktif seperti memberi dan menarik pendapat dalam isu-isu blog. Ditambahlagi, penyerta blog mengambil bahagian dalam jaringkerja dengan menjaga suasana blog, supaya aktiviti blog dijalankan dalam kontek harmoni. Ini berlaku apabila ahli-ahli blog mempertahankan kelakuan-kelakuan yang tidak diingini di dalam forum blog sebagai ‘*pengawal pintu*’. Oleh itu, sebagai ahli komuniti wacana blog, penyerta blog dipercayai mempunyai dorongan menggunakan norma-norma interaktif yang bersesuaian.

Kajian ini mendapati bahawa pengunaan jaringkerja sosial mengalakkan persahabatan. Para penyerta di dapati menggunakan ciri-ciri linguistik yang mengalakkan persahabatan dan interaksi antara budaya. Ditambah lagi, para peserta menggunakan jaringkerja yang berlainan di dalam dalam perbincangan ‘gender topic’. Kajian ini mendapati peserta perempuan menggunakan lebih *direct strategy* daripada peserta lelaki.

Kajian ini mendapati ‘*social presence*’ mempunyai kesan kepada interaktiviti di dalam forum blog. Diantaranya, ini dapat diperlihat di dalam pilihan kata-kata apabila penyerta jaringkerja di dalam forum-forum blog. Sebagai contohnya, para penyerta blog membentengkan diri (*hedge*) dan menggunakan strategi hindaran dalam perbincangan isu-isu blog yang dipercayai sensitif memandangkan peserta-peserta lain membaca komen-komen mereka.

ACKNOWLEDGEMENT

All Praises and thanks to God Almighty for His wisdom, strength, and blessings.

It is said that completing a PhD thesis is a lonely journey. This is not the case in my study because of the many wonderful people who have helped me throughout the completion of the thesis. Firstly, my appreciation and thanks to Associate Professor Dr. Suhaimi Napis of Universiti Putra Malaysia who first mooted the idea of investigating blogs as a new form of Computer Mediated Communication (CMC). I would also like to express my heartfelt thanks and gratitude to my supervisor Associate Professor Dr. Faridah Noor for her insights, recommendations and directions to put the ‘broken pieces’ together in the writing of this thesis.

My sincere thanks to all my colleagues at Universiti Teknologi MARA and friends at Universiti Malaya for the encouragements and strengths needed to complete the thesis. I also grateful to Christine Jude Day and Ron Griffin for their tireless editing, proofreading and commenting on the choice of words used in this study.

I must also thank my wife Alice Shanthi for her support and encouragement during those trying times in the course of finishing this study. Last, but not the least, I would like to thank my brother James Selva for always ‘being there for me’ since my undergraduate years.

God Bless You All

TABLE OF CONTENT

ABSTRACT	iii
ABSTRAK	v
ACKNOWLEDGEMENT	vii
TABLE OF CONTENT	viii
LIST OF TABLES	xiv
LIST OF FIGURES	xvi

CHAPTER ONE: INTRODUCTION

1.0 The Premise of the Present Study	1
1.2 Statement of the Problem	3
1.3 The Significance of the Study	4
1.4 The Research Objectives	5
1.5 Research Questions	6
1.6 Methodology	10
1.7 Limitation of the Study	11
1.8 Definition of Terms	12
1.8.1 Blogs	12
1.8.2 Intercultural Interaction	12
1.8.3 Social Networking vs. Social Networks	13
1.8.4 Strategies and Tactics	13
1.9 Summary	14

CHAPTER TWO: VIRTUAL COMMUNICATION

2.0 Introduction	15
2.1 Discourse Community	15
2.2 Virtual Discourse Community	18
2.3 Sense of Virtual Community	21
2.3.1 Transactional Distance	21
2.3.2 Social Presence	21
2.3.3 Social Equality	24

2.3.4 Interaction Facilitation	24
2.3.5 Community Size	24
2.4 Human Communication in Virtual Community	25
2.4.1 The Synchronicity of Communication	27
2.4.2 The Role of Perception	28
2.4.3 The Personal Characteristics of Participants	29
2.5 Conventions in Human Communication	29
2.6 Politeness and Human Communication	30
2.7 Politeness in Virtual Communication	32
2.8 Social Networking Strategies in Computer Mediated Communication	33
2.8.1 The Opportunity to Remain Anonymous	37
2.8.2 The Ephemeral Nature of Communication	37
2.9 Background and Cultural Profile of Participants in Communication	38
2.9.1 The Malay Culture	38
2.9.2 The Bajau Culture	38
2.9.3 The Kadazan-Dusun Culture	39
2.9.4 The Chinese Culture	40
2.10 Common Malaysian Culture	40
2.11 Ethnic Groups and Communicative Styles	43
2.11.1 Communicative Styles of Malay	43
2.11.2 Communicative Styles of Bajau	44
2.11.3 Communicative Styles of Kadazan-Dusun	45
2.11.4 Communicative Styles of Chinese	45
2.12 Virtual Intercultural Communication and Competence	45
2.13 Gender and Communication	50
2.13.1 Communicative Styles of Men and women	52
2.13.2 Gender and Virtual Communication	53
2.14 Summary	57

CHAPTER THREE: DISCOURSE OF BLOGS

3.0	Introduction	58
3.1	Blogs	58
3.2	Types of Blogs	59
3.2.1	Filter Blogs	59
3.2.2	Short-form Journal Blogs	60
3.2.3	Distributed Conversation ('red flag')	60
3.2.4	ESL Blogs	61
3.3	Characteristics of Blogs	61
3.4	Past Studies on Blogs	65
3.5	Discourse Analysis	68
3.6	Social Presence and Speech Act theories in Blog Communication	74
3.6.1	Speech Acts Theory	74
3.6.2	Social Presence Theory	76
3.6.2.1	Interactive Response	78
3.6.2.2	Affective Response	79
3.6.2.3	Cohesive Response	79
3.7	Computer Mediated Discourse Analysis (CMDA)	80
3.8	Summary	83

CHAPTER FOUR: RESEARCH METHODOLOGY

4.0	Introduction	84
4.1	Theoretical Framework	84
4.2	The Conceptual Framework	85
4.2.1	Bloggers as Members of Virtual Discourse Community	86
4.2.2	The Transactional View of Blog Interaction	87
4.3	Research Design - Mixed Methods Approach	88
4.4	Data Collection	89
4.4.1	The Setting of a Dedicated Blog for the Main Study	90
4.4.2	Recruitment of Participants for the Main Study	90
4.4.3	General Rules for Blog Participants	94
4.4.4	The Researcher's Role	94

4.5	The Data	95
4.6	Instrumentation	98
4.6.1	Questionnaires	98
4.6.2	Interviews	101
4.7	The Pilot Study	102
4.7.1	The Pilot Study on Blog Forums	103
4.7.2	The Pilot Study on Questionnaire II	104
4.8	Data Analysis: Computer Mediated Discourse Analysis (CMDA) of Social Networking Strategies in Blogs	104
4.8.1	CMDA at Level I: Participation	106
4.8.2	CMDA at Level II: Functional Moves	107
4.8.3	CMDA at Level III: Quantifying the Categories of Functional Moves	108
4.8	Summary	109

CHAPTER FIVE: INTERACTIVE FEATURES OF BLOGGING AMONG TERTIARY STUDENTS

5.0	Introduction	111
5.1	Frequency of Blog Postings	112
5.2	Perception towards Social Presence and Blogging Practices	114
5.2.1	Perception towards Blogging Practices	114
5.2.1.1	Blogging as a Social Activity	115
5.2.1.2	Blogging as an Informative Activity	116
5.2.1.3	Blogging as an Interactive Activity	117
5.2.1.4	Blogging as a Speaking Activity	119
5.2.2	Perception towards Social Presence	121
5.3	Interactive Strategies in Blog Forums	124
5.3.1	To Set Blogging Grounds	125
5.3.2	To Introduce Blog Issues	139
5.3.3	To Elicit Responses	142
5.3.4	To Give Opinions	144
5.3.5	To Defend Opinions	147
5.3.6	To Persuade Others	151
5.3.7	To Criticize Views	167

5.3.8 To Seek Conformation	170
5.3.9 To Make Concluding Remarks	171
5.4 Frequency of Interactive Strategies in the Data	174
5.5 Summary	176

CHAPTER SIX: CAMARADERIE AND INTERCULTURAL NETWORKING STRATEGIES IN A MALAYSIAN SETTING

6.0 Introduction	178
6.1 Participants' Contribution of Blog Posts for National and Social Topics	178
6.2 Disclosure of Ethnic identity	180
6.3 Participation of Ethnic Groups in Blog Forums	183
6.4. Camaraderie in Networking	184
6.5 Intercultural Networking Strategies	207
6.5.1 Avoidance Strategy	210
6.5.2 Inter-cultural Strategy	216
6.5.3 Politeness Strategy	223
6.5.3.1 Positive Politeness Strategy	223
6.5.3.2 Negative Politeness Strategy	225
6.5.3.3 Off Record Strategy	230
6.6 Frequency of Intercultural Networking Strategies in Blog Forums	232
6.7 Summary	233

CHAPTER SEVEN: NETWORKING STRATEGIES ACCORDING TO GENDER & CONCEPTUAL FRAMEWORK OF BLOG INTERACTION

7.0 Introduction	235
7.1 Participation in Blog Issues According to Gender	235
7.2 Disclosure of Participants' Gender	241
7.2.1 By being gender specific	243
7.2.2 By indirectly disclosing gender identity	245
7.3 Networking Strategies in Gender Topics	246
7.3.1 Stereotyping Strategy	247
7.3.2 Rapport Building Strategy	251

7.3.3	Solidarity Strategy	260
7.3.4	Direct Strategy	265
7.4	Choice of Networking Strategies by Gender	271
7.5	Conceptual Framework of Blog Interaction	276
7.5.1	Blog Members as a Discourse Community	276
7.5.2	Components of Virtual Blog Discourse Community	277
7.5.3	Figurative Representation of Blog Interaction Framework	280
7.6	Summary	281

CHAPTER EIGHT: CONCLUSION AND FUTURE RESEARACH

8.0	Introduction	283
8.1	Research Questions Revisited	283
8.2	Overview of the Findings	289
8.3	Implication of the study	290
8.4	Future Work and Consideration	291
8.5	Summary	292

REFERENCES 293

APPENDICES

Appendix A:	CMDA Research Methods Used by Tan (2006)	311
Appendix B:	Plain Language Statement	312
Appendix C:	Consent Form	314
Appendix D:	Questionnaire I	316
Appendix E:	All Blog Issues	317
Appendix F:	Questionnaire II	331
Appendix G:	Interview Questions	347
Appendix H:	Blog Responses	349
Appendix I:	Data Coding Codes	361

LIST OF TABLES

TABLES

3.1	The Differences between Written and Spoken Language Features	63
3.2	Five Domains of CMDA Analysis	81
4.1	The Demographic Factors of the Participants	91
4.2	Online CMC Experience of the Participants	93
4.3	Topics and Criteria for Classifying Blog Issues	96
4.4	Blog Issues and Topics	97
4.5	Outline of Questionnaire II	99
4.6	Blog Issues and the Number of Postings in Pilot Study	103
4.7	Chapter Focus and Blog Topics for Chapters on Data Analysis	105
4.8	Stages of Computer Mediated Discourse Analysis	106
5.1	Blog Postings and Words Collected as Data	113
5.2	Perception of Blogging as a Social Activity	115
5.3	Perception of Blogging as an Informative Activity	116
5.4	Perception of Blogging as an Interactive Activity	118
5.5	Perception of Blogging as One to One Interactive Activity	119
5.6	Perception of Blogging as a Speaking Activity	120
5.7	Participants' Awareness of Social Presence	122
5.8	Nicknames as Indicators of Social Presence	123
5.9	Frequency of Interactive Strategies	175
5.10	Summary of the Interactive Strategies and Tactics	177
6.1	Blog Postings Received for National and Social Topics	179
6.2	Number of Words and Participation According to Ethnic Groups	183
6.3	Perception of Blogging to Promote Camaraderie	206
6.4	Perception of Blogging in Intercultural Context	207
6.5	Sensitive Issues and Categories	215
6.6	Frequency of Strategies for Intercultural Interaction	232
6.7	Summary of Intercultural Networking Strategies and Tactics	233
7.1	Number of Words on National Topics	236
7.2	Number of Words on Social Topics	238
7.3	Number of Words on Gender Topics	240

7.4	Data Analysis for Networking Strategies Based on Gender	271
7.5	Frequency of Stereotyping Strategy	272
7.6	Frequency of Rapport Building Strategy	272
7.7	Frequency of Solidarity Strategy	273
7.8	Frequency of Direct Strategy	273
7.9	Distribution of Choice of Strategies among the Ethnic Groups	274
7.10	Summary of Choice of Social Networking Strategies by Gender	281

LIST OF FIGURES

FIGURES

2.1	The Transactional Process Model	25
3.1	An Example of a Filter Blog	59
3.2	The Framework of Social Presence	77
4.1	The Conceptual Framework	86
4.2	The Approach Used in the Study	89
4.3	Level III Analytical Procedure	109
7.1	Interplay among the components in the Blog Discourse Community	279
7.2	Basic Blog Interaction Framework of the Study	280