

REFERENCES

- Abdurahman, F. (2008). Cross cultural pragmatics: Apology strategies in Sudanese Arabic. *Journal of Pragmatics*. 40: 279-306.
- Adegbite, W. & Odebunmi, A. (2006). *Discourse Tacts in Doctor-Patient Interactions in English. An Analysis of Diagnosis in Medical Communication in Nigeria*. Nordic Journal of English Studies 15(4): 499-519.
- Alrabaa, S. (1985). The use of address pronouns by Egyptian adults: A sociolinguistic study .*Journal of Pragmatics*. 9:645-657.
- Archibald, J. (2007). *Address terms and variation among university students in Ghana*. *Nordic Journal of African Studies*.16 (2): 179-196.
- Austin, J.L. 1962. *How to do things with words*. London: Oxford University Press.
- Braun, F. (1988). *Terms of address: Problems of patterns and usage in various languages and cultures*. Berlin: Mouton de Gruyter, xiii, pp: 772.
- Brown, P. & Levinson, S.C. 1987. *Politeness: Some universals in language usage*. Cambridge University Press.
- Brown, R. & Ford, M. (1961). *Terms of address: problems of patterns and usage in various languages*. New York: Mouton de Gruyter.
- Brown, R. & Gilman, A. (1960). "The pronoun of power and solidarity" in *American anthologist*, pp: 24-29 New York: Harper and Row.
- Bruce, F. (1990). Perspectives on politeness. *Journal of Pragmatics* 14: 219-236.
- Coulthard, A. & Margaret, C. (1976). "A Linguistic Description of Doctor-patient Interviews". *Studies in Everyday Medical Life*. London: 140-147.
- Cristobalina, M. (2002). The address system in the Spanish of the Golden Age. *Journal of Pragmatics* 34(1): 15-47.
- Dan, S. & Wilson, D. (1995). *Relevance: Communication and cognition*. 2nd ed. Oxford: Blackwell.
- Dan, S. & Wilson, D. (1986). *Relevance: Communication and cognition*. Oxford: Blackwell.
- Davis, M.S. (1968). Variations in Patients' Compliance with Doctors' Advice: An Empirical Analysis of Patterns of Communication. *Am. J. Pub. Health*, 58:274-288.
- Ervin-Tripp, S.M. (1972). *Sociolinguistic rules of address*. In: Pride, J.B., Holmes, Janet, (Eds.). *Sociolinguistics: Selected Readings*. England: Penguin Books, pp. 225-240.

- Feldstein, S.J. & Welkowitz, A. (1987). *A chronography of conversation: In defense of an objective approach*. In: Siegman, A.W., S. Feldstein (eds.) *Nonverbal Behavior and Communication*. Lawrence Erlbaum: Hillsdale, 435-500.
- Fraser, B. (1990). Perspectives on politeness. *Journal of Pragmatics* 14: 219-236.
- Friederike, B. (1988). *Terms of Address—Problems of Patterns and Usage in Various Languages and Culture*. New York: Mouton de Gruyter.
- Gabriele, K. (1990). Linguistic politeness: Current research issues. *Journal of Pragmatics* 14:193-218.
- Geoffrey, L. (1983). *Principles of pragmatics*. London: Longman.
- Gill, V.T. (1998). Doing attributions in medical interaction: patients' explanations for illness and doctors' responses, *Social Psychology Quarterly*, 61: 322-60.
- Goffman, E. (1970). *Strategic Interaction*. Pennsylvania: University of Pennsylvania Press.
- Grossman, S. (1980). "The Role of Warranties and Private Disclosure about Product Quality. "Working Paper No. 80-28, White Center for Financial Research, University of Pennsylvania.
- Handoussa, H. (2010). *Women and Youth in Arab Development*. International Conference "Women and Youth in Arab Development" 22-24 March 2010, Cairo, Egypt.
- Hart, O. (1980). "An Analysis of the Principal-Agent Problem." CARESS Working Paper N°. SO-17, University of Pennsylvania.
- Heath, C. (1992). *Diagnosis and assessment in the medical consultation*. In P. Drew, & J. Heritage (Eds.), *Talk at work: Interaction in institutional settings*, pp: 235-267. Cambridge: Cambridge University Press.
- Heritage, J. (1997). *Conversation Analysis and Institutional talk*. In David Silverman (ed.). Qualitative Research: Theory, Method and Practice. pp: 161-182. Londres: Sage.
- Higgins, C. (2007). Constructing Membership in the In-Group: *Journal of Pragmatics* 17: 49-70.
- Hymes, D. (1962). "The ethnography of speaking". In: T. Gladwin and W.C. Sturtevant (eds.), *Anthropology and human behaviour*, Washington D.C: Anthropological society of Washington. Pp: 13-53.
- Jacobson, R. 1960. "Closing statement: linguistics and poetics". In: T.A. Sebeok (ed.), *Style in Language*. Cambridge: MIT.
- Jung, W-O. & Kwon, Y.K. (1988). Disclosure When the Market Is Unsure of Information Endowment of Managers. *Journal of Accounting Research*, 26(1): 146-153.

- Lakoff, R. (1973). Logic of politeness; *or, minding your p's and q's*. papers from the Ninth Regional Meeting of the Chicago Linguistic Society. Chicago: Chicago Linguistic Society, pp: 292-305.
- Lakoff, R. (1977). *What you can do with words: Politeness, pragmatics and performatives.*" In: Proceedings of the Texas Conference on Performatives, Presuppositions and Implicatures, ed. R. Rogers, R. Wall & J. Murphy, Center for Applied Linguistics. Pp: 79-106.
- Li, D. (1997). Borrowed identity: Signaling involvement with a Western name. *Journal of Pragmatics* 28: 489-513.
- Liu, Y. (2009). Determinants of stall-holders' address forms to customers in Beijing's low-status clothing markets. *Journal of pragmatics*, 41: 638-648.
- Marjolein, G. (1995). Can, may, must and might: A relevance-theoretic account. *Journal of Linguistics* 31: 53-79.
- Maynard, D.W. (1991). Interaction and Asymmetry in Clinical Discourse. *The American Journal of Sociology*, 97(2): 448-495.
- Milgrom, P.R. (1981). "Good News and Bad News: Representation Theorems and Applications," *Bell Journal of Economics*, the RAND Co., 12(2): 380-391.
- Naerssen, M.M. 1985. Medical records: One variation of physicians' language. *International journal of the sociology of language*, pp: 43-73.
- Nevala, M. (2004). Accessing politeness axes: Forms of address and terms of reference in early English correspondence. *Journal of Pragmatics* 36: 2125-2160.
- Odebunmi, A. (2006). *Locution in Medical Discourse in South-Western Nigeria*. *Pragmatics* 16(1): 25-48.
- Odebunmi, A. (2006). *Locutions in Medical Discourse in South-western Nigeria*. *Pragmatics*, 16(1): 25-42.
- Ong, L.M.L., de Haes, J.C.J.M., Hoos A.M. & Lammes F.B. (1995). Doctor-Patient communication: a review of the literature. *Social Science and Medicine*. 40(7): 903-918.
- Oyetade, S.O. (1995). *A Sociolinguistic analysis of address forms in Yorub*. Cambridge University Press, 19 (24): 515-535.
- Park, I. (2010). Marking an impasse: the use of anyway as a sequence closing-device. *Journal of pragmatics*, 42, 3283-3299.
- Penelope, B. & Levinson, S. (1987). *Politeness: Some universals in linguistic usage*. Cambridge: Cambridge.
- Pera'kyla', A. (1998). Authority and intersubjectivity: the delivery of diagnosis in primary health care, *Social Psychology Quarterly*, 61: 301-20.

- Ptacek, J.T. & Eberhardt, T.L. (1996). Breaking bad news. A review of the literature. *JAMA*, 276: 496-502.
- Re'mi, A. & Compernolle, V. (2008). Second-person Pronoun use and address strategies in on-line personal ads From Quebec. *Journal of Pragmatics* 40: 2062–2076.
- Rémi A. van Compernolle. (2008). Second-person pronoun use and address strategies in on-line personal ads from Quebec. *Journal of Pragmatics*, 40: 2062-2076.
- Rendle-Short, J. (2007). “Catherine, you’re wasting your time”: Address terms within the Australian political interview. *Journal of Pragmatics* 39: 1503–1525.
- Rendle-Short, J. (2007). Address terms within the Australian political interview. *Journal of Pragmatics* 39, 1503-1525.
- Rendle-Short, J. (2009). ‘Mate’ as a term of address in ordinary interaction. *Journal of Pragmatics* 42: 1201-1218.
- Richard, W.J. (1992): *Linguistic politeness and politic verbal behavior*: Reconsidering claims for universality. In: Watts, Richard J., Sachiko Ide, Konrad Ehrlich (ed.) (1992): Politeness in Language. Studies in its History, Theory and Practice. Berlin: Mouton de Gruyter, pp: 21-42.
- Richardson, K. 1981. “Sentences in discourse”. In: M. Coulthard and M. Montgomery (eds.), *Studies in discourse analysis*, pp: 49-60. London, Boston and Henley: Routledge and Kegan Paul.
- Roger, B. & Albert, G. (1960). The pronouns of power and solidarity. In: Sebeok, Thomas A. (Ed.), *Style in Language*. MIT Press: Cambridge, pp: 253–276.
- Roger, B. & Albert, G. (1989). Politeness theory and Shakespeare’s four major tragedies. *Language in Society* 18(2): 159-212.
- Roger, B. & Marguerite, F. (1961). Address in American English. *Journal of Abnormal and Social Psychology* 62 (2): 375-385.
- Sacks, H., Schegloff, E.A. & Jefferson, G. (1974). *A Simplest Systematic for the Organization of Turn-Talking for conversation language*. 50: 696-735.
- Saville-Troike, M. 1987. “The ethnography of speaking”. In: U. Ammon et al. (eds.), *Sociolinguistics: An international handbook of the science of language and society*, pp: 125-132. Berlin: Walter de Gruyter.
- Schegloff, E.A. (1979). Identification and recognition in telephone conversation openings. In: Psathas, G. (Ed.), *Everyday Language: Studies in Ethnomethodology*. New York: Irvington, pp: 23-78.
- Schegloff, E.A. (1996). *Turn-organization: One intersection of grammar and interaction*. In Ochs et al. (eds.), pp: 52-133.

- Schegloff, E.A. (2007). *Sequence Organization in Interaction*. Cambridge University Press: Cambridge.
- Searle, J. 1969. *Speech Acts: An essay in the philosophy of language*. Cambridge: Cambridge University Press.
- Selting, M. (1998). TCUs and TRPs: The Construction of units in conversational talk. InLiSt No. 4.
- Shuy, R. (1976). The medical interview: Problem in communication. Primary care 3:365-386.
- Skewis, M. (2002). Mitigated directness in Honglou meng: Directive speech acts and politeness in eighteenth century Chinese. *Journal of Pragmatics* 35: 161-189.
- Stephen, L. (1983). *Pragmatics*. Cambridge: Cambridge University Press.
- Susan, E. (1972). *On sociolinguistic rules: alternation and co-occurrence*. In: Gumperz, J.J., Hymes, D. (Eds.), *Directions in Sociolinguistics*. New York: Holt, Rheinhart & Winston, pp: 213-250.
- Valero-Garcés, C. 2002. Interaction and conversational constrictions in the relationships between suppliers of services and immigrant users. *Pragmatics* 12(4): 469-495.
- Van Compernolle, R.A. (2008). Second-person pronoun use and address strategies in on-line personal advertisements from Quebec. *Journal of Pragmatics*, 40(12): 2062-2076.
- Victoria, E. (1995). *Towards a cognitive approach to politeness*. In: K. Jaszczołt and K.Turner, eds., *Contrastive semantics and pragmatics (Volume I. Discourse strategies)*, 629-650. Oxford: Pergamon.
- West, C. & Zimmerman, D.H. (1983). Small insults: A study of interruptions in cross-sex conversations between unacquainted persons. In Thorne, B., Kramarae, C. & Henley N. (Eds.) *Language, gender and society*. Cambridge: Newbury House.
- Xianghong, C. (2006). A Pragmatic Analysis of Address Forms in Chinese Family and Non-family Letters. *China Media Research*, 2(1): 55-67.