#### 4. RESEARCH RESULT

This chapter presents the results of the statistical analysis. Basic descriptive of the samples was first presented to provide readers with an overview of the respondents. Next, the measures analysis and testing of hypothesis were presented.

### 4.1 Descriptive Analysis

Table 3 summarized the number of questionnaires distributed to and collected from three different industries: manufacturing, finance and government sectors.

| Industry Type | No. of questionnaires distributed | No. of<br>Respondents | Respond Rate |
|---------------|-----------------------------------|-----------------------|--------------|
| Manufacturing | 160                               | 82                    | 51.3%        |
| Government    | 180                               | 42                    | 23.3%        |
| Finance       | 130                               | 46                    | 35.38%       |
| Total         | 470                               | 170                   | 36.17%       |

Table III: Summary of Respondents

A total of 470 questionnaires were distributed and 170 questionnaires were returned fully completed. For Government sector, Uninversity of Malaya (UM) was used as a sole base. The low respond rate could be due to UM's staffs were busy when the questionnaires were in the month of August with the graduation

ceremony. After numerous phone calls and visits follow-up I managed to get 42 responds. Only 130 questionnaires were distributed to Finance sector due to limited number of finance companies certified with ISO 9000 series. Only Information Technology Department of Perwira Affin Bank and Bank Islam are certified with ISO 9000. The respond from manufacturing is quiet high and I believe this is due to greater staff' awareness of ISO 9000 in manufacturing sector as this certification is widely used by manufacturing industry. Given the time constraints and scope of the study, the respond rate of 36.17% could be considered satisfactory.

The frequencies test was run to see the trend of demographic factors. The result is summarized in the following table.

| Demographic characteristics | Percentages |
|-----------------------------|-------------|
| Gender                      |             |
| Male                        | 59.4        |
| Female                      | 40.6        |
| Industries                  |             |
| Manufacturing               | 48,2        |
| Finance                     | 27.1        |
| Government                  | 24.7        |
| Total Yearly Income         |             |
| Less than RM24,000          | 26.5        |
| RM24,000 to RM48,000        | 62.9        |
| More than RM48,0000         | 10.6        |
| Years of service            |             |
| Less than 2 yrs             | 14.7        |
| 2 – 4 yrs                   | 27.1        |
| More than 4 yrs             | 58.2        |
| Level of Education          |             |
| SPM / STPM                  | 20.0        |
| Diploma                     | 27.1        |
| Degree                      | 45.9        |
| Master Degree               | 3.5         |
| PHD                         | 3.5         |
| Note: n=170                 |             |

59.4% of the respondents were male compared to 40.6% female. The educational level of respondents was equally distributed to degree holder and non-degree holder. 47.1 % of the respondents non-degree holder (high school or diploma holder) while 52.9% were degree holder and above. Degree holder is the main highest respondents for degree holder and above category with percentage of 45.9%. Most of the respondents have worked for more than 4 years (58.2%)

Table IV

and most of them fall into middle income category with annual income of more than RM24,000 up to RM48,000.

## 4.2 Reliability Test

Before testing the basic hypothesis of the research, the instrument had to be first tested for its reliability and its validity. As Bryman and Cramer (1994) mentioned: It is generally agreed that when a mean of measuring a concept is proposed, the measurement must be both reliable and valid. A measurement is called reliable when it gives the same results, applied to different persons or under different circumstances. Cronbach Standardized Alpha ( $\alpha$ ) is the most commonly used to measure the reliability, so does this study. The closer the alpha to one, the highest the internal consistency of dimension while generally values higher than 0.6 is considered satisfactory for basics research (Peter, 1979).

Reliability tests were performed on all of the variables before and after the implementation of ISO 9000. The result of the reliability test is summarized in table V below. The results show that acceptable high level of  $\alpha$  before and after implementation for all variables were obtained.

| Variables                    | Question Numbers                      | α Before ISO | α After ISO |
|------------------------------|---------------------------------------|--------------|-------------|
| Job Satisfaction             | 1,2,3,4,5,6,7 & 8                     | .674         | .753        |
| Motivation                   | 9,10,11,12,13,14,15,<br>16,17,18,& 19 | .836         | .816        |
| Organizational<br>Commitment | 23,24,25,26,27 & 28                   | .676         | .666        |

Table V : Result of Reliability Test

# 4.3 Paired Sample t-Test

Paired sample t-Test were carried out to test whether there is significant different in sample means before and after implementation which will be used as measurement to test the hypothesis. A confidence level of 95% was used for all the t-Test performed in this study. Table VI and VII showed the result of the t-Test.

### **Paired Samples Statistics**

|        |  | Mean    | N   | Std.<br>Deviation | Std. Error<br>Mean |
|--------|--|---------|-----|-------------------|--------------------|
| Pair 1 | JSA (Job<br>Satisfaction After<br>ISO)                   | 19.9882 | 170 | 3.40203           | .26092             |
|        | JSB (Job<br>Satisfaction Before<br>ISO                   | 18.6118 | 170 | 3.02101           | .23170             |
| Pair 2 | MOTA (Motivation after ISO)                              | 46.5941 | 170 | 5.74765           | .44082             |
|        | MOTB (Motivation<br>Before ISO)                          | 42.7941 | 170 | 6.40257           | .49105             |
| Pair 3 | ORGCOMMA<br>(Organizational<br>Commitment After<br>ISO)  | 20.5235 | 170 | 3.64099           | .27925             |
|        | ORĆCOMMB<br>(Organizational<br>Commitment Before<br>ISO) | 19.2235 | 170 | 3.53135           | .27084             |

Table VI: Paired Samples Statistics

**Paired Samples Test** 

|        |                                | Paired Differences |                |                    |   | t       | df     | S   |  |
|--------|--------------------------------|--------------------|----------------|--------------------|---|---------|--------|-----|--|
|        |                                | Mean               | Std. Deviation | Std. Error<br>Mean | 95% Confidence Interval of the Difference |         |        |     |  |
|        |                                |                    |                |                    | Lower                                     | Upper   |        |     |  |
| Pair 1 | JSA - JSB                      | 1.37647            | 3.09027        | .23701             | .90858                                    | 1.84436 | 5.808  | 169 |  |
| Pair 2 | MOTA -<br>MOTB                 | 3.80000            | 4.60846        | .35345             | 3.10225                                   | 4.49775 | 10.751 | 169 |  |
| Pair 3 | ORGCO<br>MMA -<br>ORGCO<br>MMB | 1.30000            | 2.56709        | .19689             | .91133                                    | 1.68867 | 6.603  | 169 |  |

Table VII: Paired Samples Test Result

The organizations performance differences before and after implementation of ISO 9000 were tested for each variables. The null hypothesis that this performance difference is equal to zero was rejected in 95% confidence interval. Performance after certification was found to be significantly greater in all areas being understudied.

### 4.4 Test of Hypothesis using Paired Sample t-Test

Paired sample t-test was administered to see the effect of ISO 9000 implementation.

#### 4.4.1 Job Satisfaction

Hypothesis for Job Satisfaction was constructed as:

 $H_1$ : ISO 9000 system implementation will improve job satisfaction of employees.

The paired sample t-test result in table VII shows there is significant different in means after the implementation. The means score had increased from 18.6118 to 19.988 after the implementation with t value of 5.08 with significant value of 0.00. Hence,  $H_1$  is supported.

#### 4.4.2 Internal Motivation

The hypothesis for internal motivation was constructed as:

H<sub>2</sub>: ISO 9000 System implementation will not improve employees' internal motivation.

Paired sample t-test result showed there is significant improvement in internal motivation after certification with t value of 10.751 and significant value of 0.000. This category has achieved the highest t-value of 10.751 compared to job satisfaction and organizational commitment. The mean scored had increased from 42.79 to 46.59. A perfect significant value was achieved. Thus, H<sub>2</sub> is not supported.

### 4.4.3 Organizational Commitment

The hypothesis for Organizational Commitment was constructed as:

*H*<sub>3</sub>: ISO 9000 System implementation will not improve employees' organizational commitment

The result of t-test showed there is significant improvement in relation to organizational commitment with the implementation. Hence, the  $H_3$  was not supported.

### 4.5 Relationship Data

One-way Analysis of Variance (ANOVA) was administered to see any significant relationship between job satisfaction, internal motivation and organizational commitment with selective demographic factors namely industry type, years of working, income and educational level.

### 4.5.1 Job Satisfaction

Q1 : Is there any significant different in job satisfaction as an impact of implementation of ISO 9000 across industry?

One-way ANOVA result showed there were different in means score between industries however they were not significant.

Q2: Is there any significant different in job satisfaction with implementation of ISO 9000 with regard to years of service?

Similar to industry factor, the ANOVA test showed there were different in means score however they were not significant.

Q3 : Is there any significant different in job satisfaction as an impact of implementation of ISO 9000 with regard to level of income?

The ANOVA result showed there is significant different in job satisfaction across income level. Respondents with income of below RM24,000 tend to be more satisfied with their job compared to respondents from other income groups. This may be due to the nature of ISO itself which emphasizes on procedures and documentations that are more applicable to lower level of management.

Q4. : Is there any significant different in job satisfaction as an impact of implementation of ISO 9000 with regard to educational level?

The ANOVA result revealed there is no significant different in term of job satisfaction across educational level.

### 4.5.2 Internal Motivation

Q1.: Is there any significant different in internal motivation as an impact of implementation of ISO 9000 across industry?

ANOVA analysis showed there is statistically significant different in term of internal motivation between manufacturing industry, finance industry and government sector. Government sector appeared to be the least motivated sector in this study. However, this significant different had already existed before the implementation. The significant level had reduced form .02 before implementation to .03 after the implementation between finance and government sector and reduced from .02 to .083 for manufacturing and government sector. Though government sector was

already less motivated, it is proven that the implementation of ISO 9000 had in a way helped government staff to improve their motivation.

Q2.: Is there any significant different in internal motivation as an impact of implementation of ISO 9000 with regard to years of working?

The ANOVA test showed there is no significant different in internal motivation resulted from years of working.

Q3. : Is there any significant different in internal motivation as an impact of implementation of ISO 9000 with regard to level of income?

The ANOVA test showed there is no significant different in internal motivation resulted from level of income.

Q4: Is there any significant different in internal motivation as an impact of implementation of ISO 9000 with regard to educational level?

The ANOVA test showed there is no significant different in internal motivation resulted from educational level.

# 4.5.3 Organizational Commitment

Q1. : Is there any significant different in organizational commitment as an impact of implementation of ISO 9000 across industry?

ANOVA analysis showed there is statistically significant different in means after the implementation between industries. Government sector

appeared to be the most committed to the organization than the other two industries. Respondents from government sector are less likely to apply for another job, more proud of their organization and are happier with their current job compared to manufacturing and finance industry. I believe this is due to the working culture and environment in the government sector itself which is known for its stability and comfortness.

Q2.: Is there any significant different in organizational commitment as an impact of implementation of ISO 9000 with regard to level of income? The result showed there is significant different in term of income level in organizational commitment before the implementation. Income group of more than RM48,000 was significantly more committed to the company than income group of less than RM24,000. However the different persists with the certification.

Q3: Is there any significant different in organizational commitment as an impact of implementation of ISO 9000 with regard to years of working?

The ANOVA test showed there is no significant different in organizational commitment resulted from educational level.

Q4. : Is there any significant different in organizational commitment as an impact of implementation of ISO 9000 with regard to educational level?

The ANOVA test showed there is no significant different in internal motivation resulted from educational level.