THE EFFECTS OF FLOODING ON HOUSE PRICES: TWO

CASE STUDIES IN MALAYSIA

ABDUL MUTALIB BIN MOHAMMAD BEKSIN

FACULTY OF BUILT ENVIRONMENT UNIVERSITY OF MALAYA KUALA LUMPUR MALAYSIA

2011

THE EFFECTS OF FLOODING ON HOUSE PRICES: TWO

CASE STUDIES IN MALAYSIA

ABDUL MUTALIB BIN MOHAMMAD BEKSIN

THESIS SUBMITTED IN FULFILMENT OF THE REQUIREMENTS FOR THE DEGREE OF DOCTOR OF PHILOSOPHY

FACULTY OF BUILT ENVIRONMENT UNIVERSITY OF MALAYA KUALA LUMPUR MALAYSIA

2011

UNIVERSITI MALAYA ORIGINAL LITERARY WORK DECLARATION

Name of Candidate: Abdul Mutalib Bin Mohammad Beksin

I.C/Passport No : EO341260N

Registration/Matric No: BHA 070001

Name of Degree: Doctor of Philosophy

Title of Project Paper/Research Report/Dissertation/Thesis ("this Work"): **The Effects of Flooding on House Prices: Two Case Studies in Malaysia**

Field of Study: Real Estate Performance Measurement

I do solemnly and sincerely declare that:

(1) I am the sole author/writer of this Work;

(2) This Work is original;

(3) Any use of any work in which copyright exists was done by way of fair dealing and for permitted purposes and any excerpt or extract from, or reference to or reproduction of any copyright work has been disclosed expressly and sufficiently and the title of the Work and its authorship have been acknowledged in this Work;

(4) I do not have any actual knowledge nor ought I reasonably to know that the making of this work constitutes an infringement of any copyright work;

(5) I hereby assign all and every rights in the copyright to this Work to the University of Malaya ("UM"), who henceforth shall be owner of the copyright in this Work and that any reproduction or use in any form or by any means whatsoever is prohibited without the written consent of UM having been first had and obtained;

(6) I am fully aware that if in the course of making this Work I have infringed any copyright whether intentionally or otherwise, I may be subject to legal action or any other action as may be determined by UM.

Candidate's Signature & Date

Subscribed and solemnly declared before,

Witness's Signature & Date

Name:

Designation:

ABSTRACT

Flooding of residential property is a real and growing phenomenon in the Malaysia and is causing short and long-term detriment of various kinds to its victims. The issue of potential decrease in value of those properties which are located on the floodplain, though much discussed in the media, has received scant attention in the Malaysian research literature. An extensive literature survey of Anglo-Saxon and US origin has revealed a need for methodological innovation in the field of temporal impact of flooding and the inadequacy of the current paradigms for inclusion of insurance into flood modelling.

The main thrust of this research is to determine whether flooding has any effect on housing prices in Malaysia. The ancillary objectives of this study are limited to a search for evidence that expected annual flood damages borne by flood plain activities are or are not capitalized into the fair market value of floodplain properties in Malaysia.

Addressing this question is more involved than just comparing the actual price of a floodplain property to a hypothetical, otherwise identical, non-floodplain property. This study defines this difference as the discount for floodplain location. The discount for floodplain location, however, does not necessarily equate to discount for primary flood damages. The location discount represents the net effect of all attributes, positive and negative alike, associated with floodplain location which affects property value. Examples of positive attributes are access to recreational boating and river views. Negative attributes include clean-up costs and loss of income during a flood.

Hedonic price models are used to empirically measure a discount due to primary flood damages, separate from the discount for floodplain location. Hedonic price models describe the contribution of a property attribute to the overall price. The models are empirically assessed with multi-variety regression models where sale price is the dependent variable and the property attributes are the independent variables.

This study reviewed existing academic literature on hedonic price models of the floodplain real estate market. In addition, two hedonic price model cases were studied to answer some of the questions raised in the literature review. The case studies used price data on Damansara and Dungun.

The output from this study makes a contribution to the understanding of the impact of flooding on house prices, allowing for better valuation advice. Empirical findings are that the understandable concerns of residential property owners at risk of flooding regarding long term loss of property value are largely unfounded. Price discounts are observed for some recently flooded areas but they are temporary.

The output from the study also makes a methodological contribution in extending concepts relating to the relationship between flooding, insurance and house prices. This development is anticipated to facilitate refinement and updating of the empirical findings with reduced effort in the light of future events.

ABSTRAK

Banjir di kediaman hartabenda adalah suatu fenomena sebenar dan berkembang di Malaysia dan ianya menyebabkan pelbagai kesan kerugian jangka pendek dan panjang. Isu potensi penurunan nilai hartabenda yang terletak di kawasan dataran banjir, meskipun telah banyak dibahas di media, sedikit sebanya menarik perhatian kajian penyelidikan di Malaysia. Sebuah kaji selidik menyeluruh (komprehensif) dari literature-literatur Anglo-Saxon dan Amerika Syarikat telah mendedahkan keperluan kepada inovasi metodologi di dalam bidang kesan berangkaian banjir (sequential impact of flooding) dan kekurangan paradigma semasa untuk dimasukkan ke dalam model insurans banjir.

Motivasi utama kajian ialah untuk mengetahui samada banjir telah mempengaruhi harga perumahan di Malaysia. Objektif tambahan kajian ini adalah terhad untuk mencari bukti bahawa jangkaan kerosakan banjir tahunan ditanggung oleh kegiatan di dataran banjir atau tidak dimodalkan kepada nilai-nilai wajar pasaran hartabenda di dataran banjir di Malaysia. Menangani persoalan ini perlu lebih penglibatan bukan sekadar membandingkan harga sebenar hartabenda di dataran banjir. Kajian ini mendefinisikan perbezaan ini sebagai diskaun untuk lokasi dataran banjir. Diskaun untuk lokasi dataran banjir, bagaimanapun, tidak harus sama dengan diskaun untuk kerosakan banjir utama. Diskaun lokasi merupakan kesan bersih dari semua atribut, positif dan negatif sama, berkaitan dengan lokasi banjir yang mempengaruhi nilai harta. Contoh atribut positif ialah akses kepada rekreasi berperahu dan melihat pemandangan sungai. Atribut negatif termasuk kos pembersihan dan kehilangan pendapatan semasa banjir.

Model Harga Hedonic digunakan untuk mengukur secara empirikal diskaun kerana kerosakan banjir utama, berasingan dari diskaun untuk lokasi dataran banjir. Model Harga Hedonic sumbangan atribut hartabenda kepada harga keseluruhan. Model secara memperihalkan empirikal dinilai dengan model multi-variate regression dimana harga jualan adalah pembolehubah dependen dan atribut hartabenda adalah pembolehubah bebas. Penyelidikan ini mengupas kajian akademik sediada bagi Model Marga Hedonik dari pasar real estat dataran banjir. Selain itu, dua kes harga hedonik model dipelajari untuk menjawab beberapa soalan yang muncul dalam tinjauan literatur. Kajian kes digunakan data harga di Damansara dan Dungun. Hasil dari kajian ini memberikan sumbangan untuk memahami kesan banjir ke atas harga rumah, membenarkan nasihat penilaian yang lebih baik. Penemuan empirikal adalah pertimbangan yang dapat difahami bagi pemilik hartabenda kediaman berhubung risiko banjir jangka panjang tentang hilangnya nilai hotel sebahagian besar tidak berasas. Harga diskaun diamati untuk beberapa daerah baru-baru ini banjir tetapi mereka bersifat sementara. Hasil dari kajian ini juga membuat sumbangan metodologi dalam memperluaskan konsep-konsep yang berkaitan dengan hubungan antara banjir, insurans dan harga rumah. Perkembangan ini diharapkan dapat memudahkan pembaikan dan pengemaskinian penemuan empirik dengan usaha mengurangkan dalam terang peristiwa masa depan.

ACKNOWLEDGEMENTS

In the name of Allah, most Gracious, most Compassionate.

Indeed, I am very grateful to the Almighty Allah whose Graciousness and Compassion have enabled me to run this far, down the road of academia. As one journey ends, another journey begins, Insyallah.

I owe a debt of gratitude to my two supervisors, Associate Professor Dr .Nasir Mohd Daud and Associate Professor Dr. Noor Rosly Haniff for their guidance, support, confidence and advice which were expended generously and without favour. Through them, I learn and ensconce the value of exploration in the quest for knowledge and they gave me a peek into the world of academia which is both exciting and rewarding, to say the least. In spite of their plethora of achievements in their respective field, their heads are firmly on their shoulder and feet on the ground. They are positive role models worth emulating.

My thanks to Puan Norzie and the support staff of Faculty of Built Environment for their patience and assistance on administrative matters which tend to bog me down almost incessantly. My comrades and fellow PhD Candidates: Abdul Aziz Abdullah, Ali Alashwal, Abdullahi Chafe and Rafikullah Draman, my appreciation for the kinship extended and for which I will always treasure. Our thirst for knowledge and common academic-related interests transcend our different nationalities and disciplines. And I hope our academic collaboration can be preserved so that we can reap what we have sown together.

As an old adage goes, always save the best for last. My deepest respect and appreciation to my parents, the late Haji Mohd Beksin Bin Idris and Hajjah Nor Binte Haji Dzafir for everything they have done for me. My dearest wife, Aniza Bte Mohd Sumsi, to whom I shall be eternally grateful. She manifests what I seek in an ideal spouse: very responsible, loving, supportive, caring, an exemplary close confidant, glue that binds my family together in my absence and many more endearing qualities. My progenies: Muhamad Azka Danish, Nor Aiman Firzanah, Fauzul Kabir, Rizkan Kareem and Khairur Raziqin, Daddy loves all of you very much and my appreciation to all of you for putting up with my frequent and protracted absence. This work is an example which Daddy has set and wants you to emulate: the values of diligence, persistence, dedication, humility and self-confidence. The road to heaven is paved with good intentions.

This academic enterprise will come to a nought if not for my family members, supervisors, close friends and faculty support staff. Only Allah can justly reciprocate for all the assistance rendered and kindness shown by all of you. Jazakallah Khayran.

Original Literacy Work Declaration	i.
Abstract	ii.
Abtrak	iii.
Acknowledgement	iv.
Table of Contents	v.
List of Figures	xii
List of Tables	xiii
List of Symbols & Abbreviations	xiv
List of Equations	XV
Conference Proceedings	xvi
Publications	xvii

CHAPTER ONE	INTRODUCTION	
1.1	Introduction	1
1.2	Research Background	4
1.3	Aims and rationale	7
1.4	Research Scheme	8
1.5	Parameters of the study	9
1.6	Framework and flow	10
1.7	Summary	11

CHAPTER TWO	FLOODING AND RISK	
2.1	Introduction	13
2.2	Types of flooding	15
2.2.1	Coastal and estuarine flooding	16

2.2.2	Fluvial flooding	16
2.2.3	Overland flooding	17
2.2.4	Failure of artificial water system	18
2.3	Climate change and increase in flood risk	18
2.3.1	Climate change prediction	19
2.3.2	Development in the floodplain	22
2.3.3	Lifestyle factors	24
2.4	The ramifications of flooding on built environment	24
2.4.1	Damage to buildings	27
2.4.2	Damage repair	29
2.4.3	Indirect losses	31
2.4.4	Intangible effects	35
2.5	Public perception of risk	37
2.5.1	Awareness of risk	38
2.5.2	Source of information	39
2.5.3	Perception of risk	40
2.6	Reaction by property owners when faced with flood risk	41
2.6.1	Propensity to insure	42
2.6.2	Damage avoidance strategies	44
2.6.3	Demands on government	46
2.6.4	Buying and selling in the floodplain	47
2.7	Summary	49

CHAPTER THREE	THEORETICAL MODELS OF HOUSE PRICES	
3.1	Introduction	51
3.2	Housing price theory	54
3.3	The housing market in Malaysia	60
3.3.1	Tenure System	62
3.3.2	Mortgage credit conditions	63
3.3.3	Government housing finance system in Malaysia vis-à-vis Asia	68
3.4	Housing Attributes	73
3.5	Hedonic Regression Models	78
3.6	Valuation Models	87
3.7	Experimental Method	99
3.8	Repeat Sales Method	101
3.9	Contingent Valuation Method	103
4.0	Summary	106

CHAPTER FOUR ANALYSIS OF COEVAL STUDIES 4.1 110 Introduction 4.2 International studies on flooding: analyses 111 4.2.1 UK studies 112 French study 113 4.2.2 4.2.3 Australian findings 114 4.2.4 New Zealand findings 114 4.2.5 US studies 115 4.2.6 Canadian findings 121

4.3	Local and international studies on amenities and disamenities	121
4.4	Methodological review of housing studies	123
4.5	Lessons learnt	130
4.5.1	The time varying nature of flood response	130
4.5.2	The impact of age of property	133
4.5.3	Data requirements	133
4.5.4	Dealing with market inflation	134
4.5.5	Choice of functional form	135
4.5.6	Homogeneity of floodplain markets	136
4.5.7	Collinearity	137
4.6	Flood insurance's influence upon ΔPD	139
4.7	The effect of risk attitudes upon ΔPL	141
4.8	Summary	142

CHAPTER FIVE CONCEPTUAL MODEL DEVELOPMENT

5.1	Introduction	148
5.2	Hedonic model: Malaysian market	148
5.3	Contemporary theories of flood impact on property values	150
5.4	Various hypotheses on causes of discount due to flood insurance	155
5.5	The two dimensional nature of flood risk	160
5.6	Summary	161

CHAPTER SIX	EMPIRICAL RESEARCH DESIGN & METHOD	
6.1	Introduction	163
6.2	Research strategy	164
6.2.1	Quantitative transaction based analysis	164
6.2.2	Bottom-up approach	165
6.2.3	Triangulation	165
6.3	The December 2006 flood event	166
6.4	Case study site selection	168
6.5	Secondary data	169
6.5.1	JPPH data	169
6.5.2	Flood history information	170
6.6	Data analysis and model building	171
6.6.1	Individual site repeat sales analysis	172
6.6.2	Combined site repeat sales analysis	173
6.6.3	Truncated hedonic model	173
6.6.4	Analysis of variance	173
6.7	Model comparison	174
6.8	Summary	175

CHAPTER SEVEN MODEL ESTIMATION 176 7.1 Introduction 7.2 Case studies 177 721 Kota Damansara 177 7.2.2 Exploration of the data 180 7.2.3 Hedonic price models 185 724 Dungun, Terengganu 193 Description of the area and data 7.2.4.1 195 7.2.4.2 Exploration of the data and hedonic model 196 7.2.4.3 Interpreting the model results 200 7.3 Validation of model 203 7.3.1 Rationale 203 7.3.2 Mechanics 208 Reconciliation of the evidences obtained 7.4 215

CHAPTER EIGHT CONCLUSIONS AND RECOMMENDATIONS 8.1 Introduction 221 223 8.2 **Research findings** 8.2.1 Findings from literature review 223 Findings from flood price impact modelling 8.2.2 224 Contribution 226 8.3 8.3.1 Contribution to methodology 226 8.3.2 Contribution to understanding 227 8.4 Limitations 229 Implications and recommendations 8.5 231 8.6 Scope for future research 233 8.7 Concluding remarks 234

BIBLIOGRAPHY	238
APPENDIX A	300
APPENDIX B	301

LIST OF FIGURES

Figure 5-1	A generic hedonic specification for the Malaysian market including flood variables	149
Figure 5-2	Theoretical impact profile 1 - One off or infrequent flood	150
Figure 5-3	Theoretical impact profile 2 - Flood effect permanently Capitalized	151
Figure 5-4	Flood effect becoming capitalized	152
Figure 5-5	Theoretical impact profile 4-Post-flood values of flooded homes were seen to improve relative to non-flooded comparatives	154
Figure 5-6	The two dimensional nature of flood status	160
Figure 6-1	Map of sites affected during the December 2006 flood event.	167
Figure 6-2	Summary of data analysis and modeling phases	172
Figure 7-1	Sale Price by Floodplain Zones.	180
Figure 7-2	Number of Observations by Floodplain Zones.	181
Figure 7-3	Area by Floodplain Zones.	183
Figure 7-4	House age by floodplain zones	183
Figure 7-5	Sale price by house age	184
Figure 7-6	Ratio of ΔP_L to ΔP_D for Dungun.	202
Figure 7-7-0	Regression Diagnostics	203
Figure 7-7-1	Regression Statistics	208
Figure 7-7-2	Regression results	210
Figure 7-7-3	Analysis of variance	214

LIST OF TABLES

Table 1-4	Research Scheme	8
Table 2-1	Forms of loss	26
Table 2-2	Homeowners experience after flood damage to their property	37
Table 3-1	Commonly listed housing attributes	76
Table 4-1	Summary of findings from US flooding studies	120
Table 4-2	The twenty characteristics appearing most often in hedonic pricing model	125
Table 4-3	Top ten variables included in Malaysia hedonic studies	127
Table 4-4	Top four characteristics in the environmental/natural category from hedonic pricing model studies	127
Table 6-1	Selected locations for empirical analysis	168
Table 6-2	JPPH dataset	170
Table 7-1	Flash flood frequency at selected localities from 1979-2005	179
Table 7-1-1	Reported occurrences of flooding in Kuala Lumpur	179
Table 7-2	Summary statistics from Damansara data	186
Table 7-3	Summary of Results by Market Segment (Damansara)	189
Table 7-4	Regression Results	190
Table 7-5	Summary of results from Dungun model	199
Table 7-6	Comparison Matrix	213

LIST OF SYMBOLS &

ABBREVIATIONS

ARIMA	Autoregressive integrated moving average
ACORN	ARC (Australian Research Council)
	Communications Research Network
Bernama	Bernama News Agency
Cagamas	Perbadanan Cagaran Malaysia or the
	National Mortgage Corporation
GARCH	Generalized AutoRegressive Conditional
	Heteroskedasticity
JPPH	Jabatan Penilaiandan Perkhidmatan Harta
JPSM	Jabatan Pemgairandan Saliran Malaysia
NAPIC	National Property Information Centre
NFIP	National Flood Improvement Programme
MRA	Multiple Regression Analysis

LIST OF EQUATIONS

Equation 3.4	Hedonic price model for floodplain location	84
Equation 3.5	Log price model for house <i>i</i> at location <i>l</i> at time <i>t</i>	101
Equation 7.2.1	Log price model for house <i>i</i> in Damansara at time <i>t</i>	192
Equation 7.2.2	Log price model for house <i>I</i> in Dungun at time <i>t</i>	198

CONFERENCE PROCEEDINGS

Beksin, A.M. (2009). Markov Switching Regime of Malaysian Property Cycle. Proceedings from National Social Science Postgraduate Seminar 2009. Penang, Malaysia

Beksin, A.M. (2010). The Effects of Perceived Risk on Porperty Prices: An Analysis on Bukit Antarabangsa, Malaysia. Proceedings from International Property Conference 2010, Perth, Australia

Beksin, A.M.(2010). Forecasting Models of Flood-Affected Residential Property Prices. Proceedings from ASC2010 Australian Statistical Conference 2010, Fremantle, Australia.

PUBLICATIONS

Ali Mohammed Alashwal, Hamzah Abdul Rahman and Abdul Mutalib Beksin. (2010).THE ASPECTS OF PROJECT LEARNING WITHIN A FRAGMENTED CONSTRUCTION PROJECT: EXPLORING THE ENABLERS. African Journal Of Business Management. Accepted and awaiting print.

Abdul Mutalib Beksin(2010). PERCEIVED RISK AND ITS EFFECTS ON PROPERTY PRICES." African Journal Of Business Management. Accepted and awaiting print

Abdul Aziz Abdullah, Hamzah Abdul Rahman, ZakariaHarun,Ali Mohammed Alashwal& Abdul Mutalib Beksin.(2010) LITERATURE MAPPING: A BIRD'S EYE VIEW ON CLASSIFICATION OF FACTORS INFLUENCING PROJECT SUCCESS.African Journal Of Business Management.Published December 2010

Abdul Aziz Abdullah, Hamzah Abdul Rahman, Zakaria Harun,Ali Mohammed Alashwal & Abdul Mutalib Beksin.(2010). NON TRADITIONAL FACTORS INFLUENCING PROJECT SUCCESS (PLANNING APPROVAL) OF A DEVELOPMENT PROJECT. Scientific Research & Essays. Accepted and awaiting print.