APPENDIX A

Questionnaire for Preliminary Study

Section 1 : Industry Practice / Organisational Background

1.1 Company name:

1.2 Business background?

☐ Contractor	☐ IT Vendor
☐ Supplier	☐ Others _____
☐ Manufacturer	
☐ Distributor	
☐ Developer	

1.3 Can you briefly explain the organisation structure?

1.4 Numbers of staff : _____

1.5 Numbers of staff for the IT Division : _____

1.6 A short description of your position and duties in the organisation?

1.7 Experience : _____

Section 2 : IT/IS Matters

2.1   Does your company have a allocation for IT/IS investment?

  If yes, approximately per annum? (%/ $) : _____

2.2   What type of Information System (IS) application currently used in your
  organisation?

  Project Division: _____

  Contract Division: _____

  Procurement /Purchasing Division: _____

  Financial / Administration Division: _____

  Human Resource Division: _____

  Marketing Division: _____

  Others: _____

2.3   Does the IS can executed as inter-organisational system (IOS) : YES / NO

2.4   What is a reason to used that application ?

2.5   What is an issues that force the organisation used IS application?

2.6   What is the functions of IS application?

2.7   Explain the improvement had been made and why? Any functions that cannot executed by IS application and needs for improvement?

Section 3 : Focused to e-Business for Purchasing

3.1   What is the role and position of purchasing function in your company?

3.2   Could you describe purchasing activities.

3.3   Could you describe the changes in the purchasing process /function due to the e-business application implementation?

3.4   Could you describe the initiatives that currently are implemented

3.5   How are they managed, who is involved and responsible?,

3.6   Can you explaine how is interactions of purchasing process with other members inside organisation and with other external partners during those activities.

3.7   What you expected the IT/IS (e-purchasing) application to bring to the organisation or to other partners (external) and how well those expectations were met?

3.8   Were these expectations included in the system requirements specifications?

3.9   For each expectation how well has it been achieved or delivered?

3.10   Please describe any problems experienced during implementing the systems.

3.11   Are there any changes the systems to fit the business requirements?

3.12   Did the relevant staff receive training since the system implementation? If so, what type and when?

3.13   Do you think that your systems application are difficult for competitors to imitate? If yes/no, why?

3.14   Do you think the systems used enabled the organisation's become a technology leader in industry? If yes/no, why?