

**THE OPENING AND CLOSING SEQUENCES OF MALAYSIAN
VLOGS**

GOH VERN JAN

**DISSERTATION SUBMITTED IN FULFILMENT
OF THE REQUIREMENTS FOR THE DEGREE OF
MASTER OF LINGUISTICS**

**FACULTY OF LANGUAGES AND LINGUISTICS
UNIVERSITY OF MALAYA
KUALA LUMPUR**

2014

UNIVERSITI MALAYA
ORIGINAL LITERARY WORK DECLARATION

Name of Candidate: Goh Vern Jan (I.C/Passport No: 890117-07-5290)

Registration /Matric No: TGC110005

Name of Degree: Master of Linguistics

Title of Project Paper/Research Report/Dissertation/Thesis (“this Work”):
The Opening and Closing Sequences of Malaysian Vlogs

Field of Study: Pragmatics

I do solemnly and sincerely declare that:

- (1) I am the sole author/writer of this Work;
- (2) This Work is original;
- (3) Any use of any work in which copyright exists was done by way of fair dealing and for permitted purposes and any excerpt or extract from, or reference to or reproduction of any copyright work has been disclosed expressly and sufficiently and the title of the Work and its authorship have been acknowledged in this Work;
- (4) I do not have any actual knowledge nor do I ought reasonably to know that the making of this work constitutes an infringement of any copyright work;
- (5) I hereby assign all and every rights in the copyright to this Work to the University of Malaya (“UM”), who henceforth shall be owner of the copyright in this Work and that any reproduction or use in any form or by any means whatsoever is prohibited without the written consent of UM having been first had and obtained.
- (6) I am fully aware that if in the course of making this Work I have infringed any copyright whether intentionally or otherwise, I may be subject to legal action or any other action as may be determined by UM.

Candidature’s Signature

Date

Subscribed and solemnly declared before,

Witness’s Signature

Name: Assoc. Prof. Dr. Jariah Mohd Jan
Designation: Supervisor

Date

ABSTRACT

This paper looks at the opening and closing strategies of Malaysian vlogs. Aside from these strategies, the non-verbal communication of the vloggers are analysed as well. This paper also investigates the vlog viewers' perception regarding the importance of openings and closings in vlogs. Frobenius's (2011) taxonomy of opening strategies and Coronel-Molina's (1998) closing strategies are used as the framework for analyzing the data. Qualitative research is used to examine the data, which consists of 30 monologue vlogs from YouTube. The openings and closings of the vloggers are analysed using Conversation Analysis (CA). This approach facilitates the transcription of their monologues and the study of the structure of the openings and closings. Meanwhile, 40 viewers are interviewed online to obtain their opinions of opening and closing sequences. Content analysis is employed to inspect the responses of the viewers as it allows the extraction of lexical items that reflect their opinions. Apart from Frobenius's (2011) strategies, the Malaysian vloggers used four other types of opening strategies: small talk, pleasantries, request for feedback and apologies. They also used three other closing strategies, which are not found in Coronel-Molina's (1998) data: apologies, request for feedback and self-identification. Such findings suggest that opening and closing strategies are influenced by social and cultural expectations. Furthermore, the interview results show that Malaysian viewers generally consider opening and closing sequences important as they believe these sequences serve necessary functions.

Keywords: vlog, monologue, opening sequence, closing sequence, Malaysian vloggers, viewer perception

ABSTRAK

Disertasi ini menganalisis strategi pembukaan dan penutupan vlogger-vlogger Malaysia. Selain strategi-strategi ini, komunikasi bukan lisan turut diperiksa. Kajian ini juga menyiasat pendapat penonton-penonton vlog mengenai kepentingan strategi pembukaan dan penutupan dalam vlog. Kerangka teoretikal yang diterapkan dalam kajian ini adalah berdasarkan strategi pembukaan yang dicadangkan oleh Frobenius (2011) dan strategi penutupan yang oleh dicadangkan oleh Coronel-Molina (1998). Kaedah kajian adalah berbentuk kualitatif dan data kajian ini terdiri daripada 30 vlog yang diambil dari YouTube. Conversation Analysis (CA) digunakan untuk memeriksa urutan pembukaan and penutupan vlogger-vlogger. Pendekatan ini membolehkan transkripsi monologue vlogger-vlogger dan memudahkan pemeriksaan struktur pembukaan and penutupan. Di samping itu, 40 penonton vlog ditemuramah untuk mendapat pendapat mereka tentang kepentingan urutan pembukaan dan penutupan. Content analysis juga digunakan untuk menkaji pendapat penonton-penonton vlog kerana ia membenarkan pengekstrakan item leksikal yang mencerminkan pendapat mereka. Selain strategi yang dicadangkan oleh Frobenius (2011), penemuan kajian ini menunjukkan bahawa vlogger-vlogger Malaysia menggunakan tiga strategi pembukaan yang tidak tertera dalam data Frobenius (2011): ‘small talk’, pertanyaan khabar, permintaan untuk maklum balas and permohonan maaf. Mereka juga menggunakan tiga strategi penutupan yang tidak ditemui oleh Coronel-Molina (1998): permohonan maaf, permintaan untuk maklum balas and pengenalan diri. Penemuan sebegini mencadangkan bahawa strategi-strategi pembukaan dan penutupan dipengaruhi oleh norma sosial dan budaya. Selain itu, temuduga penonton-penonton vlog menunjukkan bahawa mereka menganggap urutan pembukaan and penutupan penting kerana meraka percaya bahawa urutan-urutan ini menpunyai fungsi-fungsi yang perlu.

Kata kunci: vlog, monologue, pembukaan, penutupan, vlogger Malaysia, pendapat penonton vlog

ACKNOWLEDGEMENT

I would like to express my deepest gratitude to Dr. Jariah, who took me in as her supervisee and patiently guided me throughout this research. Her advice and encouragement were of great benefit in the course of the dissertation writing, without which I would have never completed this dissertation.

I am greatly indebted to my father Goh Chin Kee and my mother Ching Kim Chee for their endless love, support and understanding, which helped sustain me throughout the research. My heartfelt thanks also go to my dearest twin sister, Goh Vern Ann as well as my wonderful cousin sister Tan Renjie, for their support and reassurances.

TABLE OF CONTENTS

	Page
ORIGINAL LITERARY WORK DECLARATION	ii
ABSTRACT	iii
<i>ABSTRAK</i>	iv
ACKNOWLEDGEMENT	vi
TABLE OF CONTENTS	vii
LIST OF FIGURES	xi
LIST OF TABLES	xi

CHAPTER 1: INTRODUCTION

1.0 Background of the Study	1
1.1 Statement of the Problem	2
1.2 Research Objectives	4
1.3 Research Questions	5
1.4 Limitations of the Study	5
1.5 Significance of the Study	6
1.6 Definition of Terms	7

CHAPTER 2: LITERATURE REVIEW

2.0 Introduction	10
2.1 Research on Monologues	10
2.1.1 Openings and Closings in Monologues	14
2.2 Studies on Opening and Closing Sequences in Conversations	18
2.2.1 Opening Sequences	18

2.2.2 Closing Sequences	24
2.2.3 Opening and Closing Sequences	30
2.3 Research on Computer-Mediated Communication (CMC)	37
2.3.1 Openings and Closings in CMC	40
2.3.1.1 Power Relations in CMC	44
2.4 Summary	46

CHAPTER 3: METHODOLOGY

3.0 Introduction	47
3.1 Profile of Vloggers	47
3.2 Instrument	48
3.2.1 Vlogs and Vloggers' Monologues	48
3.2.2 Online Interviews	51
3.3 Transcription Convention	54
3.4 Theoretical Framework	55
3.4.1 Frobenius's (2011) Taxonomy of Vlog Openings	56
3.4.2 Coronel-Molina's (1973) Closing Sequence	59
3.4.3 Justification of the Use of Two Different Frameworks	62
3.5 Method	63
3.6 Ethical Issues	63
3.7 Data Collection and Procedure	64
3.7.1 Coding of Data	66
3.8 Data Analysis	68
3.9 Pilot Study	71
3.9.1 Opening Sequences of Vlogs	71

3.9.2 Closing Sequences of Vlogs	74
3.9.3 Viewer Perception on the Importance of Openings and Closings in Vlogs	77
3.9.4 Summary	79

CHAPTER 4: RESULTS AND DISCUSSION

4.0 Introduction	80
4.1 Opening Sequences of Vlogs	80
4.1.1 Frequency of the Opening Strategies	80
4.1.2 Discourse Structure of Openings	86
4.1.3 Summary	110
4.2 Closing Sequences of Vlogs	110
4.2.1 Frequency of the Closing Strategies	110
4.2.2 Discourse Structure of Closings	114
4.2.3 Summary	133
4.3 Viewers' Perception of Openings and Closings in Vlogs	133
4.3.1 Importance of Openings and Closings	133
4.3.2 Justifications of the Viewers' Agreement or Disagreement of the Importance of Openings and Closings	135
4.3.2.1 Agreement	135
4.3.2.1.1 Politeness	138
4.3.2.1.2 Structure	140
4.3.2.1.3 Rapport	143
4.3.2.1.4 Respect	145

4.3.2.1.5 Sense of Communication	146
4.3.2.1.6 Attention-Grabber	148
4.3.2.1.7 Publicity Tool	150
4.3.2.1.8 Identity Construction	151
4.3.2.2 Disagreement	152
4.3.3 Summary	153
4.4 Power of the Vloggers and Viewers	153
4.4.1 Vloggers	154
4.4.2 Viewers	154

CHAPTER 5: CONCLUSION

5.0 Introduction	157
5.1 Conclusions	157
5.2 Discussions	160
5.3 Implications	161
5.4 Recommendations	162
References	163
Appendices	172
Appendix A	172
Appendix B	193
Appendix C	194
Appendix D	195
Appendix E	204
Appendix F	206

LIST OF FIGURES

Figure 1.1: Example of a Vlog	2
Figure 3.1: Stage One of Data Collection and Procedure	65
Figure 3.2: Stage Two of Data Collection and Procedure	65
Figure 3.3: Viewers' Justifications for Strongly Agreeing/Agreeing with the Importance of Openings and Closings in Vlogs	78
Figure 4.1: The Viewers' Agreement or Disagreement of the Importance of Openings and Closings	134
Figure 4.2: Elements that Reflect the Viewers' Agreement of the Importance of Opening and Closing Sequences in Vlogs	136

LIST OF TABLES

Table 3.1: Profile of the Vloggers	47
Table 3.2: Profile of the Vlogs	48
Table 3.3: Profile of the Vlog Viewers	52
Table 3.4: Transcription Symbols	55
Table 3.5 : The Functions of the Opening Strategies	57
Table 3.6 : The Functions of the Closing Strategies	60
Table 3.7 : Coding of Opening Strategies	67
Table 3.8 : Coding of Closing Strategies	68
Table 3.9 : Links of the Vlogs used in Pilot Study	71
Table 3.10 : Frequency of the Opening Strategies	72
Table 3.11: Opening Sequence Combinations of the Malaysian Vloggers	73
Table 3.12: Transcription of the Vloggers' Opening Sequences	73

Table 3.13: Frequency of the Closing Strategies	71
Table 3.14: Closing Sequence Combinations of the Malaysian Vloggers	75
Table 3.15: Transcription of the Vloggers' Closing Sequences	75
Table 3.16: The Viewers' Agreement or Disagreement of the Importance of Openings and Closings	77
Table 4.1 : Frequency of the Opening Strategies	81
Table 4.2 : Codes for the Opening Strategies	84
Table 4.3 : Opening Sequence Combinations of the Malaysian Vloggers	84
Table 4.4 : Frequency of the Closing Strategies	110
Table 4.5 : Codes for the Closing Strategies	113
Table 4.6 : Closing Sequence Combinations of the Malaysian Vloggers	113
Table 4.7 : The Frequency of the Elements and the Extent of the Viewers' Agreement	135
Table 4.8 : Lexical Items that Support the Category of 'Politeness'	138
Table 4.9 : Lexical Items/Phrasings that Support the Category of 'Structure'	142
Table 4.10: Lexical Phrasings that Support the Category of 'Rapport'	143
Table 4.11: Lexical Phrasings that Support the Category of 'Sense of Communication'	147
Table 4.12: Lexical Phrasings that Support the Category of 'Attention-Grabber'	149

'Publicity Tool'