

APPENDIX

A SURVEY ON THE CHANNELS OF TECHNOLOGY TRANSFER IN THE MALAYSIAN AUTOMOBILE INDUSTRY.

Note:

Dear respondents thank you for spearing some of your valuable time to fill in this questionnaire. Kindly be informed that all the relevant information that are provided in the questionnaire will be only used to complete my research paper. Your co-operation will be very much appreciated in the success of this research. Thank you.

A. BACKGROUND OF THE COMPANY

1. Name of the firm: _____

2. Ownership of the firm:

Local: ☐ %

Japanese: ☐ %

American: ☐ %

Others: (Specify: _____) ☐ %

3. Please specify the activity of your firm:

Manufacturer/assembler of motor vehicle ☐

Component part manufacturer ☐

Products:

1. _____

2. _____

3. _____

4. If your firm is a manufacturer or an assembler, what is the final product(s) produced?

Passenger: Cars ☐ Vans ☐

Commercial: Vans ☐ Lorries ☐ Trucks ☐

5. How much is the paid-up capital of the firm?

RM50 – RM150 million ☐ RM150 – RM250 million ☐

RM250 – RM350 million ☐ > RM350 million ☐

6. How many employees are there in the firm?

50 – 150 ☐ 151 – 250 ☐ 251 – 350 ☐ 351 – 450 ☐

451 – 550 ☐ 551 – 650 ☐ 651 – 750 ☐ 751 – 850 ☐

851 – 950 ☐ >950 ☐

7. What is the source of technology of the company?

Local ☐ Foreign ☐ (Specify: _____)

8. If the source of technology is foreign, how effective is the technology transfer in your company?

Very Effective ☐ Less Effective ☐

Effective ☐ Not Effective At All ☐

CHANNELS OF TECHNOLOGY TRANSFER

What type of channel does your firm observe for technology transfer?

HANNELS	1	2	3	4
Technical Assistance Agreement				
Know-how Agreement				
License Agreement				
Patent Agreement				
Management Agreement				
Turn-key Contracts				
Training Abroad For Local Staff				
Visits of Foreign Experts and the long-term				
Contracts of Expatriate Engineers				
Engineering Services Agreement				
Supply Agreement				
Trade mark Agreement				
Others				

Ranking: 1 – Frequently
 2 – Sometimes
 3 – Rare
 4 – Not Applicable

C. CONSTRAINTS IN THE SELECTED TECHNOLOGY TRANSFER CHANNEL

10. What is the problem of the selected channel with reference to your company?

The technology transfer channels are identified as below:

1. Technical assistance Agreement
2. Know-how agreement
3. License agreement
4. Patent Agreement
5. Management agreement
6. Turn-key contract

