

APPENDIX I

QUESTIONNAIRE FOR FISH DEALERS

1. i. District .....
- ii. Village .....
2. i. Name .....
- ii. Dialect spoken (Cantonese, Hokkien, Hakka, etc.)
3. Nature of business .....
4. Are you a sole proprietor of the business or is it partnership  
    or a company?
5. Can you give the names of the villages or roughly the area  
    over which you have dealings?
6. Do you own boats? Nets?
7. What are the conditions of hiring the fishing equipment?
  - (i) Share the catch?
  - (ii) Share in the value?
  - (iii) Any other?
8. What other equipment do you buy for the fishermen?  
    What are the ~~one~~ conditions of repayment?
9. Do you extend credit to the fishermen?  
    If so, is it to (i) individuals?
  - (ii) group leaders?
  - (iii) group as a whole?
10. What is the rate of interest charged?
11. Do you extend loans (i) in lump sum?
  - (ii) as need arises?

12. Do you prefer to extend loans (i) in cash?  
(ii) in kind?  
(iii) both?
13. Do you stipulate for the sale of the catch to or through you?
14. How is the price settled? And when?
15. At what stage do you enter the field:  
(i) at the landing place?  
(ii) at the collecting centre?  
(iii) any other?
16. Describe in detail the nature of processing activity undertaken, quantity processed, etc.
17. How do you sell your salt-dried and fresh fish? To whom?
18. i. How much did you export salt-dried fish during the previous five months (from January to May) ?  
ii. How much profit did you make?
19. Do you usually reinvest your profit in boats and nets annually?  
ii. How much per annum?
20. Do you have your own transport to export salt-dried fish?
21. Are you able to meet the requirements completely from your own resources. i.e., without resorting to borrowing?
22. What other types of business are you dealing in?
23. How much income, do you generally receive from subsidiary sources
24. Sources of borrowing.
25. Date of interview .....

APPENDIX II

QUESTIONNAIRE FOR FISHERMEN

1. i. District .....
- ii. Village .....
2. Name .....
- ii. Dialect (Malay, Hokkien, etc.)
3. Is fishing your main occupation or subsidiary occupation?
4. Are you an independent fisherman, an employee, or a worker in a group?
5. If you work in a group, what is its size?
6. Composition of the group (describe giving function, no. of persons performing them.)
7. What position do you occupy in the group?
8. What equipment you have supplied to the group.
9. Equipment owned by the group? By the individual?
10. Does the creditor extend loans to:
  - (i) the group leader?
  - (ii) to the individuals separately?
  - (iii) to the group?
11. Do the creditors extend loans (i) in cash?
  - (ii) in kind?
  - (iii) both?
12. Do the creditors extend loans in lump sum?
  - (ii) as need arises?
13. Do you have different customers for different types of fish?
14. Which buying agent do you prefer?

15. Why?

(i) Compulsory.

(ii) Better prices;

(iii) No transport facilities.

16. Describe in detail how the sale effected, whether there is any element in fixing the prices, the mode of payment, and any other practices associated with it.

17. Do you have any transport facilities provided by the group?

18. Where do you deliver the fish? At the landing place?

(ii) at the market place?

19. Is your boat motorised?

20. If so, describe the type of design, when and how acquired and what is the fishermen's opinion about it.

21. Any other comments, suggestions, etc.

22. Date of interview.

APPENDIX III

TOTAL AMOUNT AND VALUE OF FRESH FISH PURCHASED BY TOWKAY E  
FROM MALAY FISHERMEN'S CO-OPERATIVE SOCIETY AT BANGAL BESERAH

IN JUNE, 1958. 1

<u>Date</u>	<u>Type of Fish</u>	<u>Weight</u>		<u>Total Price</u>
		<u>Kati</u>	<u>Tahil</u>	
2.6.58	Cat-fish (Utik)	3	4	\$0.70
	Belitong	2	-	20
	Small shark	3	8	50
	Sardine	36	-	3.60
3.6.58	Small shark	1	8	20
	Cat-fish	3	4	70
4.6.58	Snappers (medium size)	15	-	4.40
	Small snappers	39	-	7.80
7.6.58	Cat-fish	1	8	30
	Snappers	18	-	3.60
	Snappers	3	4	80
	Horse-Mackerel	10	-	1.95
10.6.58	Small snappers	24	-	4.80
	Snappers	-	12	25
	Cat-fish	1	8	30
14.6.58	Snappers	7	12	1.60
	Sardine	14	-	70
	Horse mackerel	13	12	6.70
	Sharks	17	-	2.35
15.6.58	Sharks	30	-	3.50
	Jewfish	10	-	4.05
16.6.58	Snappers	5	-	1.25
	Jewfish	5	-	1.75
	Small snappers	1	-	20
17.6.58	Small snappers	12	8	2.50
	Jewfish	9	-	3.35
	Sharks	4	4	65
18.6.58	Horse-mackerel	13	-	4.55
	Snappers	16	-	3.60
	Jewfish	2	-	80
	Belitong	5	-	50
19.6.58	Sharks	10	-	1.20
	Horse-mackerel	7	8	2.60
	Snappers	12	12	2.60
<b>TOTAL:</b>		<b>358</b>	<b>0</b>	<b>\$74.60</b>

1. Towkay E refers to the towkay who is without his own fishing equipment.

APPENDIX III (contd.)

<u>Date</u>	<u>Type of Fish</u>	<u>Weight</u>			<u>Total Price</u>
		Pikul	Kati	Tahil	
	(Weight and Total Price carried forward)	3	58		\$74.60
22.6.58	Snappers	-	7	-	1.50
	Horse-mackerel	1	95	-	78.30
23.6.58	Jewfish	-	2	8	1.00
	Sharks	-	11	-	1.65
	Snappers	-	17	-	4.30
	Cat-fish	-	1	-	.20
24.6.58	Sharks	-	17	-	2.05
	Cat-fish	-	1	-	.25
30.6.58	Snappers	-	11	-	3.10
<b>TOTAL:</b>		<b>6</b>	<b>20</b>	<b>8</b>	<b>\$166.95</b>

APPENDIX IVSALT-DRIED FISH EXPORTED BY TOWKAYS IN BESERAH<sup>1</sup>IN JUNE, 1958

<u>Date</u>	<u>Type of Fish</u>				<u>Price of Dried Ikan Bilis Per Pikul.</u>
	<u>Big fish:</u> (Snappers, horse- mackerel, pomfret, etc.)		<u>Small fish:</u> (Ikan Bilis)		
	<u>Pikuls</u>	<u>Kati</u>	<u>Pikuls</u>	<u>Kati</u>	
2.6.58.	3	94	13	68	\$54.00
3.6.58	-	-	4	50	57.00
4.6.58	6	35	-	96	60.00
5.6.58	4	90	-	-	
6.6.58	2	49	-	69	62.00
9.6.58	8	45	9	76	72.00
10.6.58	24	83	6	-	80.00
11.6.58	1	95	5	80	95.00
12.6.58	7	97	-	-	
13.6.58	2	76	19	86	84.00
14.6.58	16	17	10	62	76.00
15.6.58	4	61	4	35	79.00
16.6.58	3	95	9	25	72.00
17.6.58	3	6	-	70	76.00
18.6.58	1	89	18	19	65.00
19.6.58	3	43	15	10	62.00
20.6.58	-	70	30	34	65.00
21.6.58	1	31	15	80	58.00
22.6.58	1	23	18	41	61.00
23.6.58	4	39	33	26	56.00
24.6.58	1	3	2	1	64.00
26.6.58	10	13	5	94	68.00
29.6.58	-	-	19	60	63.00
30.6.58	2	36	35	49	57.00
	117	88	280	31	

1. These figures were entirely given by the towkays and may, therefore, be inaccurate.

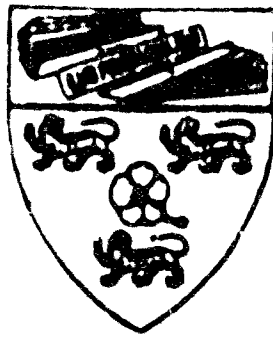
APPENDIX VTOTAL AMOUNT OF DRIED IKAN BILIS EXPORTED BY TONKAY CIN JUNE, 1958

<u>Date</u>	<u>Weight</u>	
	<u>Pikula</u>	<u>Kati</u>
3.6.58	6	-
6.6.58	3	-
7.6.58	3	20
9.6.58	25	-
10.6.58	13	50
12.6.58	9	-
13.6.58	15	-
19.6.58	23	-
20.6.58	12	50
23.6.58	23	-
26.6.58	13	-
27.6.58	2	50
30.6.58	36	50
<b>TOTAL:</b>	<b>187</b>	<b>20</b>

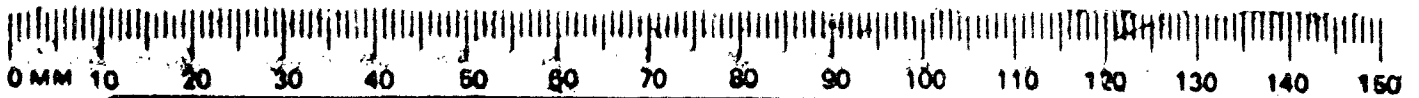


A SELECTED LIST FOR FURTHER READING

- (1) Malaya (Federal) Labour Department  
Report on Fishing Industry (Kuala Lumpur), 1954.
- (2) Raymond Firth: Malay Fishermen: Their Peasant Economy. London, 1946.
- (3) David G. Stead: General Report upon the Fisheries of British Malaya,  
Sydney, 1923.
- (4) Edward F. Szczepanik: The Functions of Middlemen and The Co-  
Operate Societies in Fish Production and Marketing, Hongkong, 1957.



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