

## APPENDIX

### QUESTIONNAIRE

#### PART A - DEMOGRAPHIC DATA

We need some basic information about you to enable a meaningful analysis of the results. Please be assured that all information provided will be treated with strict confidentiality.

Please tick (✓) in the appropriate box.

a. Your sex

Male

Female

b. Your marital status

Single

Married without children

Married with children

Divorced/Widowed

c. Your ethnic group

Malay

Chinese

Indian

Other, please specify -

d. Your household annual income

<RM12,000

RM40,001 – RM60,000

RM12,001 – RM24,000

RM60,001 – RM80,000

RM24,001 – RM40,000

>RM80,000

e. Your age group

<25 years old

36 – 40 years

26 – 30 years

41 – 45 years

31 – 35 years

>45 years

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e. Your age group

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36 – 40 years

26 – 30 years

41 – 45 years

31 – 35 years

>45 years

f. Occupation

- Government Employee       Own Business  
 Private Sector Employee       Unemployed

g. Highest Education Level

- SRP/SPM/LCE  
 STPM/HSC/Diploma  
 Degree/Master/Phd

**PART B – OWNERSHIP OF VEHICLE**

a. Do you own a car?

- Yes       No

b. How many car(s) do you have?

- One       Two  
 > Two

c. Do you own a Malaysian-made car(s)? If no, proceed to (e).

- Yes       No

d. If you own a Malaysian-made car(s), please indicate your car brand.

- Proton Saga       Proton Perdana  
 Proton Iswara       Perodua Kancil  
 Proton Wira       Perodua Kelisa  
 Proton Satria       Perodua Rusa  
 Others: Please specify \_\_\_\_\_

e. If you own a foreign-made car(s), please indicate your car brand.

<input type="checkbox"/> Citroen	<input type="checkbox"/> Ford
<input type="checkbox"/> Daihatsu	<input type="checkbox"/> Honda
<input type="checkbox"/> Mazda	<input type="checkbox"/> Audi
<input type="checkbox"/> Nissan	<input type="checkbox"/> BMW
<input type="checkbox"/> Peugeot	<input type="checkbox"/> M/benz
<input type="checkbox"/> Renault	<input type="checkbox"/> Volvo
<input type="checkbox"/> Toyota	<input type="checkbox"/> Kia
<input type="checkbox"/> Other: Please specify _____	

**PART C: METHOD OF FINANCING**

*Note: For the following section, if you have more than one car, please indicate (1) for the first car, and (2) for the second car.*

a. What is the selling price of the car purchased?

<input type="checkbox"/> < RM40,000	<input type="checkbox"/> RM60,001 – RM70,000
<input type="checkbox"/> RM40,000 – RM50,000	<input type="checkbox"/> RM70,001 – RM80,000
<input type="checkbox"/> RM50,001 – RM60,000	<input type="checkbox"/> >RM80,000

b. How do you finance the car? If by cash, proceed to (g).

<input type="checkbox"/> Cash/Full Settlement	<input type="checkbox"/> Credit
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c. If by credit, how long is the credit period?

<input type="checkbox"/> < 1 year	<input type="checkbox"/> 6 – 7 years
<input type="checkbox"/> 1 – 3 years	<input type="checkbox"/> > 8 years
<input type="checkbox"/> 4 – 5 years	

d. How much did you pay for the down payment?

- |  |  |
|--|--|
| <input type="checkbox"/> < RM2,000         | <input type="checkbox"/> RM4,001 – RM5,000 |
| <input type="checkbox"/> RM2,000 – RM3,000 | <input type="checkbox"/> RM5,001 – RM6,000 |
| <input type="checkbox"/> RM3,001 – RM4,000 | <input type="checkbox"/> >RM6,000          |

e. How much is the total monthly installment for the vehicle(s)?

- |  |  |
|--|--|
| <input type="checkbox"/> < RM500         | <input type="checkbox"/> RM1,001 – RM1,500 |
| <input type="checkbox"/> RM500 – RM800   | <input type="checkbox"/> >RM1,500          |
| <input type="checkbox"/> RM801 – RM1,000 |  |

f. Do you find the installment payment(s) for the car(s) is a heavy burden?

- |                              |                             |
|------------------------------|-----------------------------|
| <input type="checkbox"/> Yes | <input type="checkbox"/> No |
|------------------------------|-----------------------------|

g. Do you find the price of the car affordable?

- |                              |                             |
|------------------------------|-----------------------------|
| <input type="checkbox"/> Yes | <input type="checkbox"/> No |
|------------------------------|-----------------------------|

#### **PART D: KNOWLEDGE ON ASEAN FREE TRADE AREA (AFTA)**

a. Do you know the implication of AFTA?

- |                              |                             |
|------------------------------|-----------------------------|
| <input type="checkbox"/> Yes | <input type="checkbox"/> No |
|------------------------------|-----------------------------|

b. Do you know the meaning of the following? If yes, briefly explain.

- |                   |                              |                             |                                   |
|-------------------|------------------------------|-----------------------------|-----------------------------------|
| i. Import duties  | <input type="checkbox"/> Yes | <input type="checkbox"/> No | <input type="checkbox"/> Not Sure |
| ii. Excise duties | <input type="checkbox"/> Yes | <input type="checkbox"/> No | <input type="checkbox"/> Not Sure |
| iii. Sales Tax    | <input type="checkbox"/> Yes | <input type="checkbox"/> No | <input type="checkbox"/> Not Sure |

In brief, \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_

c. What is your perception on the selling price of car due to AFTA?

A cheaper price

A more expensive

No change

d. Do you know that, with effect 1/1/2004, the government has reduced the import duty on motor vehicle?

Yes

No

e. Do you know that, with effect 1/1/2004, the government has imposed the excise duty on both imported and locally produced motor vehicle?

Yes

No

f. Do you know the impact of (d) and (e) above on the prices of motor vehicle?

Yes

No

If yes, please specify. \_\_\_\_\_

\_\_\_\_\_