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<thead>
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<th>Symbol</th>
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<tr>
<td>M</td>
<td>Mean</td>
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<tr>
<td>p</td>
<td>The p value tells if the analysis is significant or not (level of Significant)</td>
</tr>
<tr>
<td>r</td>
<td>The r-value indicates strength and direction (±) of the correlation</td>
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<tr>
<td>B</td>
<td>Beta</td>
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<td>SCCPP</td>
<td>Standard credit control policy and procedures</td>
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<tr>
<td>EDAM</td>
<td>Employee Development and Motivation</td>
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<td>ICS</td>
<td>Intelligence Collection System</td>
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<td>CCR</td>
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